



Residual Value Lease Guide

2012 – 2010 Models

July – August 2011 (v2)

Effective 7-6-11 to 7-11-11

Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
6-30-11	1	All		Initial Publication	7-1-11 to 7-5-11
7-5-11	2	GM	All	• Residual Modification	7-6-11 to 7-11-11
		Chrysler	All	• Residual Modification	
		Suzuki	All	• Residual Modification	

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GENERAL INFORMATION

Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at www.allydealer.com.

Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

All New Vehicles (except Maserati)

CHEVROLET	12mo	24mo	30mo	36mo	39mo	48mo
MALIBU						
4dr Sdn LS	59%	59%	55%	51%	49%	46%
<u>42 month example:</u>						
• 42 month contract term			RVLG	<u>36mo</u>	<u>48mo</u>	
				51%	46%	
$51 - (51 - 46 \div 12 \times 6) = 48.5\%$ rounded downward						
Residual for 42 month transaction is 48%						

New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
GRANTURISMO						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>42 month example:</u>						
• 42 month contract term			Rate Sheet	<u>36mo</u>	<u>48mo</u>	
				42%	37%	
$42 - (42 - 37 \div 12 \times 6) = 39.5\%$ rounded downward						
Residual for 42 month standard mileage transaction is 39%						

Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Saab passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. New Maserati passenger cars (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demos and HSDT Vehicles with up to 7,500 beginning miles.
8. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education (prior High School Driver Training Vehicles are eligible).
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac and Saturn models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior PEP vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

Disposition Fee

Ally does not currently charge a disposition fee.

Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 10¢ per mile
- Cadillac vehicles only: 15¢ per mile
- Maserati vehicles only *: 40¢ per mile

* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

Example		
Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month
Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:		
All (except Cadillac & Maserati):	reduce by \$ 900 (36 x 10¢ x 250)	
Cadillac Only:	reduce by \$1350 (36 x 15¢ x 250)	
Maserati Only:	reduce by \$3600 (36 x 40¢ x 250)	

Under the Low Mileage Program the residuals for eligible new vehicles driven over 12,000 miles (but less than 13,201 miles) annually must be reduced at the below rates.

- All (except Cadillac & Maserati): 12¢ per mile
- Cadillac vehicles only: 15¢ per mile

Under the Ultra Low Mileage Program, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at 20¢ per mile (40¢ per mile on Maserati vehicles).

Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	4	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

Low Mileage Program (12,000/yr):

- Maserati vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.
- Non-Maserati vehicles to be driven over 13,200 miles per year (1,100 per month) are **not** eligible for the Low Mileage Program.

Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac & Maserati)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 10¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows * (Light Duty only)
6. Dump Body * (On Highway only)

* Contact the Ally Commercial Services Group (CSG) for restrictions.

Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

Payment Calculation: 36 Months – 3.25% Rate

$$\begin{aligned} \text{Net Cap Cost} \times \text{Net Cap Cost Factor} &= \text{Net Cap Cost Payment} \\ \$30,000 \times 0.0291127 &= \$873.38 \\ \text{Residual Value} \times \text{Residual Factor} &= \text{Residual Value Credit} \\ \$13,800 \times 0.0263403 &= \$363.50 \\ \text{Net Cap Cost Payment} - \text{Residual Value Credit} &= \text{Monthly Payment} \\ \$873.38 - \$363.50 &= \$509.88 \end{aligned}$$

SmartLease payment factors are provided in the table below (see pages 6-8).

SMARTLEASE PAYMENT FACTORS

TEXT

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952
12.25%	0.0880668	0.0771738
12.50%	0.0881645	0.0770526

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430
12.25%	0.0467134	0.0362383
12.50%	0.0468196	0.0361339

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062
12.25%	0.0421328	0.0317040
12.50%	0.0422405	0.0316020

SMARTLEASE PAYMENT FACTORS

TEXT

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883
10.75%	0.0378223	0.0286865
11.00%	0.0379304	0.0285849
11.25%	0.0380386	0.0284837

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422
10.75%	0.0323308	0.0232438
11.00%	0.0324413	0.0231458
11.25%	0.0325521	0.0230481

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518
10.75%	0.0302233	0.0211549
11.00%	0.0303349	0.0210585
11.25%	0.0304468	0.0209623

SMARTLEASE PAYMENT FACTORS

TEXT

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

GM LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	31	29	28	25	23	20
3dr Van 2500 135wb	30	28	27	25	23	19
3dr Van 2500 155wb	29	27	26	23	22	19
3dr Van 3500 135wb	29	27	26	23	22	19
3dr Van 3500 155wb (-ZP3)	29	27	26	23	22	19
3500 Cutaway	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4
EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	28	26	24	21	20	18
3dr Van 1500 LT	29	27	26	24	22	19
3dr Van 2500 LS	30	28	27	24	22	19
3dr Van 2500 LT	33	31	30	27	25	21
3dr Van 3500 135wb 1LS	28	26	25	23	22	19
3dr Van 3500 135wb LT	29	27	26	23	22	19
3dr Van 3500 155wb 1LS (-ZP3)	28	26	25	22	21	18
3dr Van 3500 155wb LT (-ZP3)	29	27	26	23	22	19
3dr Van 3500 135wb 2LS	27	25	24	21	20	18
3dr Van 3500 135wb 2LT	28	26	25	23	22	19
3dr Van 3500 155wb 2LS (-ZP3)	28	26	25	22	21	18
3dr Van 3500 155wb 2LT (-ZP3)	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	29	27	26	24	22	19
3dr Van 1500 LT	32	30	29	26	24	20
deduct with Conversion	4	4	4	4	4	4
CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	36	35	34	32	30	27
Reg Cab LT	36	35	34	33	31	27
Ext Cab Work Truck	38	37	36	34	32	28
Ext Cab LS	42	40	39	37	35	31
Ext Cab LT	41	39	38	36	34	31
Ext Cab LTZ	41	39	38	36	34	30
Crew Cab Work Truck	40	38	37	35	33	30
Crew Cab LS	43	41	40	38	36	32
Crew Cab LT	43	41	40	38	36	32
Crew Cab LTZ	40	38	37	35	33	30

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	45	43	42	40	38	33
Crew Cab 2HY	45	43	42	39	37	33
SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	34	33	32	31	29	26
Reg Cab LT	38	37	36	34	32	28
Ext Cab Work Truck	38	37	36	34	32	28
Ext Cab LT	41	39	38	36	34	30
Ext Cab LTZ	41	40	39	37	35	31
Crew Cab Work Truck	45	43	42	40	38	34
Crew Cab LT	48	46	45	43	41	36
Crew Cab LTZ	47	45	44	42	40	36
SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	35	34	33	32	30	26
Reg Cab DRW Work Truck	35	34	33	32	30	27
Reg Cab SRW LT	40	38	37	35	33	29
Reg Cab DRW LT	39	37	36	34	32	29
Ext Cab SRW Work Truck	41	39	38	36	34	30
Ext Cab DRW Work Truck	42	40	39	37	35	31
Ext Cab SRW LT	43	41	40	38	36	32
Ext Cab DRW LT	42	40	39	37	35	31
Ext Cab SRW LTZ	43	42	41	39	37	32
Ext Cab DRW LTZ	44	42	41	39	37	33
Crew Cab SRW Work Truck	46	45	44	42	40	35
Crew Cab DRW Work Truck	47	45	44	42	40	35
Crew Cab SRW LT	48	46	45	43	41	36
Crew Cab DRW LT	46	45	44	42	40	35
Crew Cab SRW LTZ	47	46	45	43	41	36
Crew Cab DRW LTZ	47	46	45	43	41	36
SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	42	40	39	37	35	31
Reg Cab LT	41	39	38	36	34	30
Ext Cab Work Truck	43	41	40	38	36	32
Ext Cab LS	45	44	43	41	39	34
Ext Cab LT	45	43	42	40	38	34
Ext Cab LTZ	45	43	42	40	38	33
Crew Cab Work Truck	44	42	41	39	37	33
Crew Cab LS	46	45	44	42	40	35
Crew Cab LT	45	43	42	40	38	34
Crew Cab LTZ	44	42	41	39	37	33
SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	48	46	45	43	41	35
Crew Cab 2HY	47	45	44	42	40	35

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	40	39	38	36	34	30
Reg Cab LT	42	40	39	37	35	31
Ext Cab Work Truck	43	41	40	38	36	32
Ext Cab LT	44	42	41	39	37	33
Ext Cab LTZ	44	42	41	39	37	33
Crew Cab Work Truck	49	47	46	44	42	37
Crew Cab LT	49	47	46	44	42	37
Crew Cab LTZ	48	46	45	43	41	36
SILVERADO 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	39	38	37	35	33	29
Reg Cab DRW Work Truck	39	38	37	35	33	29
Reg Cab SRW LT	45	44	43	41	39	34
Reg Cab DRW LT	45	43	42	40	38	34
Ext Cab SRW Work Truck	45	43	42	40	38	34
Ext Cab DRW Work Truck	45	44	43	41	39	35
Ext Cab SRW LT	46	45	44	42	40	35
Ext Cab DRW LT	45	43	42	40	38	34
Ext Cab SRW LTZ	46	44	43	41	39	35
Ext Cab DRW LTZ	47	46	45	43	41	36
Crew Cab SRW Work Truck	50	48	47	45	43	38
Crew Cab DRW Work Truck	50	48	47	45	43	38
Crew Cab SRW LT	51	49	48	46	44	39
Crew Cab DRW LT	50	48	47	45	43	38
Crew Cab SRW LTZ	48	47	46	44	42	37
Crew Cab DRW LTZ	50	48	47	45	43	38
GMC CUTAWAY/HIGH CUBE						
SAVANA CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	31	29	28	25	23	20
3dr Van 2500 135wb	30	28	27	24	22	19
3dr Van 2500 155wb	29	27	26	23	22	19
3dr Van 3500 135wb	29	27	26	23	22	19
3dr Van 3500 155wb (-ZP3)	29	27	26	23	22	19
3500 Cutaway	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4
SAVANA CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	28	26	25	23	22	19
deduct with Conversion	4	4	4	4	4	4

2011 New GM Light Duty Commercial Vehicles

GMC CUTAWAY/HIGH CUBE						
SAVANA PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	27	25	24	21	20	18
3dr Van 1500 LT	30	28	27	24	22	19
3dr Van 2500 LS	31	29	28	25	23	20
3dr Van 2500 LT	33	31	30	27	25	22
3dr Van 3500 135wb 1LS	28	26	25	23	22	19
3dr Van 3500 135wb 1LT	29	27	26	23	22	19
3dr Van 3500 135wb 2LS	28	26	25	23	22	19
3dr Van 3500 135wb 2LT	29	27	26	23	22	19
3dr Van 3500 155wb 1LS (-ZP3)	28	26	25	22	21	19
3dr Van 3500 155wb 1LT (-ZP3)	29	27	26	24	22	19
3dr Van 3500 155wb 2LS (-ZP3)	28	26	25	22	21	19
3dr Van 3500 155wb 2LT (-ZP3)	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4
SAVANA PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	28	26	25	22	21	18
3dr Van 1500 LT	30	28	27	24	22	19
deduct with Conversion	4	4	4	4	4	4
GMC CAB AND CHASSIS						
SIERRA 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	38	36	35	33	31	27
Reg Cab SLE	36	35	34	32	30	26
Ext Cab Work Truck	39	37	36	34	32	29
Ext Cab SL	41	39	38	36	34	30
Ext Cab SLE	41	39	38	36	34	30
Ext Cab SLT	41	39	38	36	34	30
Crew Cab Work Truck	41	39	38	36	34	30
Crew Cab SL	44	42	41	39	37	32
Crew Cab SLE	42	40	39	37	35	31
Crew Cab SLT	40	39	38	36	34	29
SIERRA 1500 DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	42	40	39	37	35	31
SIERRA 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA	46	44	43	40	38	33
Crew Cab 3HB	45	43	42	39	37	32
SIERRA 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	35	34	33	31	29	26
Reg Cab SLE	38	36	35	33	31	27
Ext Cab Work Truck	39	38	37	35	33	29
Ext Cab SLE	40	38	37	35	33	29
Ext Cab SLT	40	38	37	35	33	29
Crew Cab Work Truck	46	44	43	41	39	34
Crew Cab SLE	47	45	44	42	40	35
Crew Cab SLT	47	45	44	42	40	35

2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 2500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	50	48	47	45	43	37
SIERRA 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	38	36	35	33	31	28
	Reg Cab DRW Work Truck	39	37	36	34	32	28
	Reg Cab SRW SLE	41	39	38	36	34	30
	Reg Cab DRW SLE	40	38	37	35	33	29
	Ext Cab SRW Work Truck	42	40	39	37	35	31
	Ext Cab DRW Work Truck	43	41	40	38	36	31
	Ext Cab SRW SLE	43	41	40	38	36	31
	Ext Cab DRW SLE	42	40	39	37	35	30
	Ext Cab SRW SLT	44	42	41	39	37	32
	Ext Cab DRW SLT	45	43	42	39	37	33
	Crew Cab SRW Work Truck	48	46	45	43	41	36
	Crew Cab DRW Work Truck	48	46	45	43	41	36
	Crew Cab SRW SLE	49	47	46	43	41	36
	Crew Cab DRW SLE	47	45	44	42	40	35
	Crew Cab SRW SLT	47	45	44	42	40	35
	Crew Cab DRW SLT	48	46	45	43	41	36
SIERRA 3500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab SRW	51	49	48	46	44	38
	Crew Cab DRW	50	48	47	45	43	38
SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	43	41	40	37	35	31
	Reg Cab SLE	40	38	37	35	33	29
	Ext Cab Work Truck	44	42	41	39	37	32
	Ext Cab SL	46	44	43	41	39	34
	Ext Cab SLE	45	43	42	40	38	33
	Ext Cab SLT	45	43	42	40	38	33
	Crew Cab Work Truck	44	42	41	38	36	32
	Crew Cab SL	48	46	45	43	41	35
	Crew Cab SLE	45	43	42	40	38	33
	Crew Cab SLT	44	42	41	39	37	32
SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	45	43	42	40	38	33
SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	49	47	46	43	41	35
	Crew Cab 3HB	48	46	45	42	40	34

2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	41	39	38	36	34	30
	Reg Cab SLE	42	40	39	37	35	31
	Ext Cab Work Truck	44	42	41	39	37	32
	Ext Cab SLE	45	43	42	40	38	34
	Ext Cab SLT	44	42	41	38	36	32
	Crew Cab Work Truck	50	48	47	45	43	37
	Crew Cab SLE	49	47	46	43	41	36
	Crew Cab SLT	48	46	45	43	41	36
SIERRA 2500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	51	49	48	46	44	39
SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	41	39	38	36	34	30
	Reg Cab DRW Work Truck	41	39	38	36	34	30
	Reg Cab SRW SLE	46	44	43	41	39	34
	Reg Cab DRW SLE	45	43	42	40	38	34
	Ext Cab SRW Work Truck	47	45	44	42	40	35
	Ext Cab DRW Work Truck	48	46	45	43	41	35
	Ext Cab SRW SLE	48	46	45	43	41	36
	Ext Cab DRW SLE	45	44	43	41	39	34
	Ext Cab SRW SLT	47	45	44	42	40	35
	Ext Cab DRW SLT	48	46	45	43	41	36
	Crew Cab SRW Work Truck	51	49	48	46	44	38
	Crew Cab DRW Work Truck	52	50	49	46	44	39
	Crew Cab SRW SLE	52	50	49	46	44	39
	Crew Cab DRW SLE	50	48	47	45	43	37
	Crew Cab SRW SLT	50	48	47	45	43	37
	Crew Cab DRW SLT	51	49	48	45	43	38
SIERRA 3500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab SRW	53	51	50	47	45	40
	Crew Cab DRW	53	51	50	47	45	40

2010 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	26	24	23	20	19	16
3dr Van 2500 135wb	26	24	23	20	19	17
3dr Van 2500 155wb	25	23	22	19	18	16
3dr Van 3500 135wb	24	22	21	19	18	15
3dr Van 3500 155wb (-ZP3)	26	24	23	20	19	17
3500 Cutaway	26	24	23	20	19	17
deduct with Conversion	4	4	4	4	4	4
EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	24	22	21	19	18	15
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	23	22	21	19	18	15
3dr Van 1500 LT	25	23	22	19	18	16
3dr Van 2500 LS	24	22	21	19	18	15
3dr Van 2500 LT	24	22	21	19	18	15
3dr Van 3500 135wb LS	22	21	20	18		
3dr Van 3500 135wb LT	23	22	21	19	18	15
3dr Van 3500 155wb LS (-ZP3)	22	21	20	18		
3dr Van 3500 155wb LT (-ZP3)	23	22	21	19		
deduct with Conversion	4	4	4	4	4	4
EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	25	23	22	19	18	16
3dr Van 1500 LT	26	24	23	20	19	16
deduct with Conversion	4	4	4	4	4	4
CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	30	29	28	27	26	23
Reg Cab LT	30	29	28	27	25	22
Ext Cab Work Truck	32	31	30	29	27	24
Ext Cab LS	34	33	32	31	29	26
Ext Cab LT	34	33	32	31	29	26
Ext Cab LTZ	35	34	33	31	29	26
Crew Cab Work Truck	33	32	31	29	28	25
Crew Cab LS	36	35	34	32	30	27
Crew Cab LT	35	34	33	31	29	26
Crew Cab LTZ	34	33	32	30	28	25
SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	37	35	34	32	30	27
Crew Cab 2HY	37	35	34	32	30	27

2010 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	26	25	24	23	22	19
Reg Cab LT	30	29	28	27	25	22
Ext Cab Work Truck	31	30	29	27	26	23
Ext Cab LT	33	32	31	29	27	24
Ext Cab LTZ	34	33	32	31	29	26
Crew Cab Work Truck	40	38	37	35	33	29
Crew Cab LT	38	37	36	34	32	29
Crew Cab LTZ	40	39	38	36	34	30
SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	31	30	29	28	26	23
Reg Cab DRW Work Truck	31	30	29	28	26	23
Reg Cab SRW LT	34	33	32	30	28	25
Reg Cab DRW LT	34	33	32	30	28	25
Ext Cab SRW Work Truck	34	33	32	31	29	26
Ext Cab DRW Work Truck	34	33	32	30	28	25
Ext Cab SRW LT	36	35	34	32	30	27
Ext Cab DRW LT	36	35	34	32	30	27
Ext Cab SRW LTZ	37	36	35	33	31	28
Ext Cab DRW LTZ	37	36	35	33	31	28
Crew Cab SRW Work Truck	40	38	37	35	33	30
Crew Cab DRW Work Truck	41	39	38	36	34	30
Crew Cab SRW LT	41	40	39	37	35	31
Crew Cab DRW LT	40	39	38	36	34	30
Crew Cab SRW LTZ	42	40	39	37	35	31
Crew Cab DRW LTZ	41	39	38	36	34	30
SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	36	35	34	32	30	27
Reg Cab LT	37	36	35	33	31	28
Ext Cab Work Truck	35	34	33	32	30	27
Ext Cab LS	39	37	36	34	32	29
Ext Cab LT	39	38	37	35	33	29
Ext Cab LTZ	39	38	37	35	33	29
Crew Cab Work Truck	37	36	35	33	31	27
Crew Cab LS	40	38	37	35	33	29
Crew Cab LT	41	39	38	36	34	30
Crew Cab LTZ	38	37	36	34	32	29
SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	39	37	36	34	32	28
Crew Cab 2HY	39	37	36	34	32	28
SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	33	32	31	29	27	24
Reg Cab LT	36	35	34	32	30	27
Ext Cab Work Truck	34	33	32	30	28	25
Ext Cab LT	35	34	33	31	29	26
Ext Cab LTZ	37	36	35	33	31	28
Crew Cab Work Truck	43	41	40	38	36	32
Crew Cab LT	41	39	38	36	34	31
Crew Cab LTZ	42	40	39	37	35	31

2010 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS							
SILVERADO 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
Reg Cab SRW Work Truck	33	32	31	30	28	25	
Reg Cab DRW Work Truck	32	31	30	29	27	24	
Reg Cab SRW LT	37	36	35	33	31	28	
Reg Cab DRW LT	37	36	35	33	31	28	
Ext Cab SRW Work Truck	38	37	36	34	32	28	
Ext Cab DRW Work Truck	38	37	36	34	32	28	
Ext Cab SRW LT	40	39	38	36	34	30	
Ext Cab DRW LT	39	38	37	35	33	29	
Ext Cab SRW LTZ	40	38	37	35	33	30	
Ext Cab DRW LTZ	41	40	39	37	35	31	
Crew Cab SRW Work Truck	42	41	40	38	36	32	
Crew Cab DRW Work Truck	43	41	40	38	36	32	
Crew Cab SRW LT	44	42	41	39	37	33	
Crew Cab DRW LT	43	41	40	38	36	32	
Crew Cab SRW LTZ	43	41	40	38	36	32	
Crew Cab DRW LTZ	43	41	40	38	36	32	
GMC CUTAWAY/HIGH CUBE							
SAVANA CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
3dr Van 1500	25	23	22	19	18	16	
3dr Van 2500 135wb	25	23	22	20	19	16	
3dr Van 2500 155wb	24	22	21	19	18	15	
3dr Van 3500 135wb	23	22	21	19			
3dr Van 3500 155wb (-ZP3)	24	22	21	19	18	15	
3500 Cutaway	24	22	21	19	18	15	
deduct with Conversion	4	4	4	4	4	4	
SAVANA CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
3dr Van 1500	22	21	20	18			
deduct with Conversion	4	4	4	4			
SAVANA PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
3dr Van 1500 LS	23	21	20	18			
3dr Van 1500 LT	25	23	22	19	18	16	
3dr Van 2500 LS	23	21	20	18			
3dr Van 2500 LT	24	22	21	19	18	15	
3dr Van 3500 135wb LS	22	21	20	18			
3dr Van 3500 135wb LT	23	22	21	19	18	15	
3dr Van 3500 155wb LS (-ZP3)	22	21	20	18			
3dr Van 3500 155wb LT (-ZP3)	23	22	21	19	18	15	
deduct with Conversion	4	4	4	4	4	4	
SAVANA PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
3dr Van 1500 135wb LS	24	22	21	19	18	15	
3dr Van 1500 135wb LT	25	23	22	19	18	16	
deduct with Conversion	4	4	4	4	4	4	

2010 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
Reg Cab Work Truck	32	31	30	28	26	23	
Reg Cab SLE	30	29	28	26	25	22	
Ext Cab Work Truck	33	32	31	29	27	24	
Ext Cab SL	35	34	33	31	29	25	
Ext Cab SLT	34	33	32	31	29	25	
Ext Cab SLE	34	33	32	30	28	25	
Crew Cab Work Truck	34	33	32	30	28	25	
Crew Cab SL	37	35	34	32	30	27	
Crew Cab SLE	34	33	32	31	29	25	
Crew Cab SLT	33	32	31	29	27	24	
SIERRA 1500 DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
Crew Cab	35	34	33	31	29	26	
SIERRA 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
Crew Cab 3HA	37	35	34	32	30	26	
Crew Cab 3HB	37	35	34	32	30	26	
SIERRA 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
Reg Cab Work Truck	27	26	25	24	23	20	
Reg Cab SLE	30	29	28	26	25	22	
Ext Cab Work Truck	31	30	29	27	26	23	
Ext Cab SLE	33	32	31	29	27	24	
Ext Cab SLT	34	33	32	30	28	25	
Crew Cab Work Truck	40	38	37	35	33	29	
Crew Cab SLE	39	37	36	34	32	28	
Crew Cab SLT	40	38	37	35	33	29	
SIERRA 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo	
Reg Cab SRW Work Truck	31	30	29	28	26	23	
Reg Cab DRW Work Truck	31	30	29	28	26	23	
Reg Cab SRW SLE	34	33	32	30	28	25	
Reg Cab DRW SLE	34	33	32	30	28	25	
Ext Cab SRW Work Truck	35	34	33	31	29	25	
Ext Cab DRW Work Truck	35	34	33	31	29	26	
Ext Cab SRW SLE	36	35	34	32	30	26	
Ext Cab DRW SLE	36	35	34	32	30	26	
Ext Cab SRW SLT	38	36	35	33	31	28	
Ext Cab DRW SLT	38	36	35	33	31	28	
Crew Cab SRW Work Truck	41	39	38	36	34	30	
Crew Cab DRW Work Truck	42	40	39	37	35	31	
Crew Cab SRW SLE	42	40	39	37	35	31	
Crew Cab DRW SLE	41	39	38	36	34	30	
Crew Cab SRW SLT	41	39	38	36	34	30	
Crew Cab DRW SLT	41	39	38	36	34	30	

2010 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	37	35	34	32	30	26
	Reg Cab SLE	35	34	33	31	29	25
	Ext Cab Work Truck	37	36	35	33	31	27
	Ext Cab SL	39	38	37	35	33	29
	Ext Cab SLE	39	38	37	35	33	29
	Ext Cab SLT	38	36	35	33	31	28
	Crew Cab Work Truck	36	35	34	32	30	26
	Crew Cab SL	40	38	37	35	33	29
	Crew Cab SLE	39	38	37	35	33	29
	Crew Cab SLT	36	35	34	32	30	27
SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	39	37	36	34	32	28
SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	41	39	38	36	34	29
	Crew Cab 3HB	39	37	36	34	32	27
SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	33	32	31	29	27	24
	Reg Cab SLE	36	34	33	31	29	26
	Ext Cab Work Truck	35	34	33	31	29	25
	Ext Cab SLE	36	35	34	32	30	26
	Ext Cab SLT	37	36	35	33	31	27
	Crew Cab Work Truck	44	42	41	39	37	32
	Crew Cab SLE	42	40	39	36	34	30
	Crew Cab SLT	42	40	39	37	35	31
SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	34	33	32	30	28	25
	Reg Cab DRW Work Truck	34	33	32	30	28	25
	Reg Cab SRW SLE	37	36	35	33	31	27
	Reg Cab DRW SLE	37	36	35	33	31	27
	Ext Cab SRW Work Truck	40	38	37	35	33	29
	Ext Cab DRW Work Truck	40	38	37	35	33	29
	Ext Cab SRW SLE	41	39	38	36	34	30
	Ext Cab DRW SLE	40	38	37	35	33	29
	Ext Cab SRW SLT	41	39	38	36	34	30
	Ext Cab DRW SLT	41	39	38	36	34	30
	Crew Cab SRW Work Truck	44	42	41	39	37	32
	Crew Cab DRW Work Truck	44	42	41	39	37	32
	Crew Cab SRW SLE	45	43	42	40	38	33
	Crew Cab DRW SLE	43	41	40	38	36	31
	Crew Cab SRW SLT	44	42	41	39	37	32
	Crew Cab DRW SLT	43	41	40	38	36	32

CHRYSLER LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 1500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		35	34	33	32	27
Reg Cab Tradesman (&2TB)		37	36	35	34	28
Reg Cab Adventurer (&2TC)		38	37	37	36	29
Reg Cab SLT (&2TG)		38	37	36	35	28
Reg Cab Outdoorsman (&2TT)		36	35	34	33	27
Reg Cab Sport		37	36	35	33	27
Quad Cab ST		39	38	38	37	30
Quad Cab SLT (&2TG)		39	38	38	37	30
Quad Cab Lone Star (&2TY)		40	39	38	37	31
Quad Cab Big Horn (&2TZ)		40	39	38	37	31
Quad Cab Outdoorsman (&2TT)		39	38	38	37	30
Quad Cab Sport		39	38	37	36	30
Quad Cab Laramie		38	37	36	35	29
Crew Cab ST		43	42	41	40	33
Crew Cab SLT (&2TG)		41	40	39	38	31
Crew Cab Lone Star (&2TY)		41	40	39	38	31
Crew Cab Big Horn (&2TZ)		41	40	39	38	31
Crew Cab Outdoorsman (&2TT)		40	39	39	38	31
Crew Cab Sport		40	39	38	37	31
Crew Cab Laramie		39	38	37	36	30
Crew Cab Laramie Longhorn		38	37	36	35	29
RAM 2500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST		32	31	30	29	24
Reg Cab SLT (&2TG)		31	30	30	29	24
Reg Cab Outdoorsman (&2TT)		31	30	29	28	23
Crew Cab ST		37	36	35	34	27
Crew Cab SLT (&2TG)		34	33	32	31	25
Crew Cab Lone Star (&2TY)		33	32	32	31	25
Crew Cab Big Horn (&2TZ)		33	32	32	31	25
Crew Cab Outdoorsman (&2TT)		34	33	32	31	26
Crew Cab Laramie		36	35	34	33	27
Crew Cab Laramie Longhorn		34	33	32	31	25
Mega Cab SLT (&2TG)		36	35	34	33	27
Mega Cab Lone Star (&2TY)		35	34	33	32	26
Mega Cab Big Horn (&2TZ)		35	34	33	32	26
Mega Cab Outdoorsman (&2TT)		36	35	34	33	27
Mega Cab Laramie		38	37	36	34	28
Mega Cab Laramie Longhorn		35	34	33	32	26
deduct w/o AutoTran		2	2	2	2	2

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 3500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST		39	38	37	36	29
Reg Cab SLT		37	36	35	34	28
Crew Cab ST		40	39	38	37	31
Crew Cab SLT		37	36	35	34	28
Crew Cab Lone Star (&2TY)		36	35	34	33	27
Crew Cab Big Horn (&2TZ)		37	36	35	34	27
Crew Cab Outdoorsman (&2TT)		38	37	36	35	29
Crew Cab Laramie		38	37	36	35	29
Crew Cab Laramie Longhorn		38	37	36	35	28
Mega Cab SLT (&2TG)		38	37	36	35	29
Mega Cab Lone Star (&2TY)		38	37	36	35	29
Mega Cab Big Horn (&2TZ)		38	37	36	35	29
Mega Cab Outdoorsman (&2TT)		40	39	38	37	30
Mega Cab Laramie		40	39	38	37	30
Mega Cab Laramie Longhorn		39	38	37	36	30
deduct w/o AutoTran		2	2	2	2	2
RAM 1500 4WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		37	36	35	34	28
Reg Cab Tradesman (&2TB)		38	37	36	35	29
Reg Cab Adventurer (&2TC)		38	37	37	36	29
Reg Cab SLT (&2TG)		39	38	37	36	30
Reg Cab Outdoorsman		38	37	36	35	29
Reg Cab Sport		39	38	37	36	30
Quad Cab ST		42	41	40	39	32
Quad Cab SLT (&2TG)		42	41	40	39	32
Quad Cab Lone Star (&2TY)		43	42	41	39	32
Quad Cab Big Horn (&2TZ)		43	42	41	39	32
Quad Cab Outdoorsman (&2TT)		42	41	40	39	32
Quad Cab Sport		41	40	39	38	31
Quad Cab Laramie		41	40	39	38	31
Crew Cab ST		45	44	43	41	34
Crew Cab SLT (&2TG)		43	42	41	40	33
Crew Cab Lone Star (&2TY)		44	43	42	40	33
Crew Cab Big Horn (&2TZ)		44	43	42	40	33
Crew Cab Outdoorsman (&2TT)		43	42	41	39	32
Crew Cab Sport		42	41	40	39	32
Crew Cab Laramie		40	39	38	37	31
Crew Cab Laramie Longhorn		39	38	37	36	30

2011 New Chrysler Light Duty Commercial Vehicles

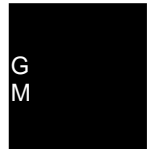
RAM CAB AND CHASSIS							
RAM 2500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST	37	36	35	34	32	28
	Reg Cab SLT (&2TG)	35	34	33	32	30	26
	Reg Cab Outdoorsman (&2TT)	35	34	33	32	30	26
	Crew Cab ST	40	39	39	38	36	31
	Crew Cab SLT (&2TG)	38	37	36	35	33	28
	Crew Cab Lone Star (&2TY)	38	37	36	34	32	28
	Crew Cab Big Horn (&2TZ)	37	36	35	34	32	28
	Crew Cab Outdoorsman (&2TT)	38	37	36	34	32	28
	Crew Cab Laramie	39	38	37	36	34	30
	Crew Cab Laramie Longhorn	37	36	35	34	32	28
	Crew Cab Power Wagon	38	37	36	35	33	29
	Mega Cab SLT (&2TG)	39	38	37	36	34	30
	Mega Cab Lone Star (&2TY)	38	37	37	36	34	29
	Mega Cab Big Horn (&2TZ)	38	37	37	36	34	29
	Mega Cab Outdoorsman (&2TT)	39	38	37	36	34	30
	Mega Cab Laramie	39	38	37	36	34	30
	Mega Cab Laramie Longhorn	38	37	36	35	33	29
	deduct w/o AutoTran	2	2	2	2	2	2
RAM 3500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST	43	42	41	40	38	33
	Reg Cab SLT	41	40	39	38	36	31
	Crew Cab ST	46	45	44	42	40	35
	Crew Cab SLT	41	40	39	38	36	31
	Crew Cab Lone Star (&2TY)	40	39	39	38	36	31
	Crew Cab Big Horn (&2TZ)	40	39	39	38	36	31
	Crew Cab Outdoorsman (&2TT)	42	41	40	39	37	32
	Crew Cab Laramie	42	41	40	39	37	32
	Crew Cab Laramie Longhorn	41	40	40	39	37	32
	Mega Cab SLT (&2TG)	43	42	41	40	38	33
	Mega Cab Lone Star (&2TY)	43	42	41	40	38	33
	Mega Cab Big Horn (&2TZ)	43	42	41	40	38	33
	Mega Cab Outdoorsman (&2TT)	45	44	43	41	39	34
	Mega Cab Laramie	44	43	42	41	39	34
	Mega Cab Laramie Longhorn	44	43	42	40	38	33
	deduct w/o AutoTran	2	2	2	2	2	2

2010 New Chrysler Light Duty Commercial Vehicles

DODGE CAB AND CHASSIS							
RAM 1500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST		29	28	28	27	25	22
Reg Cab TRX		33	32	31	30	28	24
Reg Cab SLT		33	32	31	30	28	24
Reg Cab Sport		31	30	30	29	27	23
Quad Cab ST		34	33	32	31	29	25
Quad Cab TRX		35	34	33	31	29	25
Quad Cab SLT		34	33	32	31	29	25
Quad Cab Sport		34	33	32	31	29	25
Quad Cab Laramie		31	30	29	28	26	23
Crew Cab ST		38	37	36	35	33	29
Crew Cab TRX		36	35	34	33	31	27
Crew Cab SLT		35	34	33	32	30	26
Crew Cab Sport		35	34	33	32	30	26
Crew Cab Laramie		32	31	30	29	27	24
RAM 2500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST		25	24	23	22	21	18
Reg Cab SLT		25	24	23	22	21	18
Crew Cab ST		29	28	27	26	24	21
Crew Cab TRX		28	27	26	25	23	20
Crew Cab SLT		27	26	25	24	22	19
Crew Cab Laramie		28	27	26	25	23	20
Mega Cab SLT		28	27	27	26	24	21
Mega Cab Laramie		29	28	27	26	24	21
deduct w/o AutoTran		2	2	2	2	2	2
RAM 3500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST		31	30	30	29	27	23
Reg Cab SLT		29	28	28	27	25	22
Crew Cab ST		37	36	35	33	31	27
Crew Cab SLT		32	31	31	30	28	24
Crew Cab Laramie		33	32	31	30	28	24
Mega Cab SLT		34	33	32	31	29	25
Mega Cab Laramie		33	32	31	30	28	24
deduct w/o AutoTran		2	2	2	2	2	2

2010 New Chrysler Light Duty Commercial Vehicles

DODGE CAB AND CHASSIS							
RAM 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST		32	31	30	29	27	23
Reg Cab TRX		35	34	33	31	29	25
Reg Cab SLT		33	32	31	30	28	24
Reg Cab Sport		34	33	32	31	29	25
Quad Cab ST		37	36	35	33	31	27
Quad Cab TRX		37	36	35	33	31	27
Quad Cab SLT		36	35	34	33	31	26
Quad Cab Sport		36	35	34	33	31	26
Quad Cab Laramie		33	32	31	30	28	24
Crew Cab ST		38	37	36	35	33	28
Crew Cab TRX		38	37	36	34	32	28
Crew Cab SLT		35	34	33	32	30	25
Crew Cab Sport		37	36	35	33	31	27
Crew Cab Laramie		33	32	31	30	28	24
RAM 2500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST		29	28	28	27	25	21
Reg Cab SLT		29	28	27	26	24	21
Crew Cab ST		34	33	32	31	29	25
Crew Cab TRX		32	31	30	29	27	24
Crew Cab SLT		32	31	30	29	27	24
Crew Cab Laramie		31	30	30	29	27	23
Mega Cab SLT		32	31	31	30	28	24
Mega Cab Laramie		32	31	31	30	28	24
deduct w/o AutoTran (ex Mega SLT)		2	2	2	2	2	2
RAM 3500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST		35	34	33	32	30	26
Reg Cab SLT		32	31	31	30	28	24
Crew Cab ST		40	39	38	37	35	30
Crew Cab SLT		37	36	35	34	32	27
Crew Cab Laramie		36	35	34	33	31	27
Mega Cab SLT		38	37	36	35	33	29
Mega Cab Laramie		37	36	35	34	32	27
deduct w/o AutoTran		2	2	2	2	2	2



New GM Models

2012 NEW GM MODELS

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CHEVROLET	19

2011 NEW GM MODELS

BUICK	20
CADILLAC	20
CHEVROLET	20
CHEVROLET TRUCKS	20
GMC TRUCKS	21

2010 NEW GM MODELS

BUICK	23
CADILLAC	23
CHEVROLET	23
CHEVROLET TRUCKS	23
GMC TRUCKS	24

BUICK

12 24 27 30 36 39 48

LACROSSE

4dr Sdn	50	50	48	47	45	43	39
4dr Sdn Convenience	52	52	50	49	47	45	41
4dr Sdn Leather	52	52	50	49	47	45	41
4dr Sdn Leather AWD	53	53	51	50	48	46	42
4dr Sdn Premium 1	51	51	49	48	46	44	40
4dr Sdn Premium 1 AWD	52	52	50	49	47	45	41
4dr Sdn Premium 2	52	52	50	49	47	45	40
4dr Sdn Premium 2 AWD	52	52	50	49	47	45	41
4dr Sdn Premium 3	53	53	51	50	48	46	42
4dr Sdn Touring	52	52	50	49	47	45	41

CHEVROLET

12 24 27 30 36 39 48

CORVETTE

2dr Cpe	57	57	55	54	51	49	44
2dr Cpe Z16 Grand Sport	50	50	49	48	46	44	39
2dr Conv	55	55	53	52	50	48	44
2dr Conv Z16 Grand Sport	53	53	51	50	48	46	42
2dr Cpe Z06	50	50	49	48	46	44	40
2dr Cpe ZR1	48	48	46	45	43	41	37

CRUZE

4dr Sdn LS	63	63	61	59	55	52	46
4dr Sdn 1FL	63	63	61	59	55	52	46
4dr Sdn 1LT	64	64	62	60	56	53	47
4dr Sdn 2LT	61	61	59	57	53	51	45
4dr Sdn LTZ	58	58	56	54	51	49	44
4dr Sdn ECO	61	61	59	57	54	51	45
deduct w/o AutoTran	3	2	2	2	2	2	2

IMPALA

4dr Sdn LS	46	46	44	43	41	39	34
4dr Sdn LT	44	44	42	41	39	37	32
4dr Sdn LTZ	44	44	42	41	38	36	32

MALIBU

4dr Sdn 1FL	58	58	55	53	49	47	41
4dr Sdn LS	58	58	55	53	49	47	41
4dr Sdn 1LT	57	57	54	52	48	46	40
4dr Sdn 2LT	53	53	51	49	46	44	38
4dr Sdn 3LT	53	53	51	49	46	44	38
4dr Sdn 1LZ	54	54	52	50	47	44	38
4dr Sdn 2LZ	54	54	52	50	47	45	39

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BUICK	12	24	27	30	36	39	48
ENCLAVE 2WD							
4dr Wgn CX	51	51	49	48	45	42	35
4dr Wgn CXL1	49	49	47	46	43	40	34
4dr Wgn CXL2	49	49	47	45	42	39	33
ENCLAVE AWD							
4dr Wgn CX	53	53	51	49	46	43	36
4dr Wgn CXL1	50	50	48	46	43	40	34
4dr Wgn CXL2	50	50	48	46	43	40	34
LACROSSE							
4dr Sdn CX	46	46	44	43	40	38	33
4dr Sdn CXL	48	48	46	45	42	40	35
4dr Sdn CXL AWD	46	46	44	43	40	38	33
4dr Sdn CXS	48	48	46	45	43	41	35
LUCERNE							
4dr Sdn CX	39	39	37	36	33	31	28
4dr Sdn CXL	40	40	38	37	34	32	29
4dr Sdn CXL Premium	38	38	36	35	32	31	28
4dr Sdn Super	37	37	35	34	31	30	27
REGAL							
4dr Sdn CXL RL1	50	50	48	47	44	43	40
4dr Sdn CXL RL2	50	50	48	47	44	43	40
4dr Sdn CXL RL3	49	49	47	46	44	42	39
4dr Sdn CXL RL4	49	49	47	46	44	42	39
4dr Sdn CXL RL5	49	49	47	46	44	42	39
4dr Sdn CXL RL6	48	48	46	45	43	41	38
4dr Sdn CXL Turbo TO1	50	50	48	47	45	43	40
4dr Sdn CXL Turbo TO2	50	50	48	47	45	43	40
4dr Sdn CXL Turbo TO3	49	49	47	46	44	42	39
4dr Sdn CXL Turbo TO4	48	48	46	45	43	42	39
4dr Sdn CXL Turbo TO5	48	48	46	45	43	42	39
4dr Sdn CXL Turbo TO6	48	48	46	45	43	42	39
4dr Sdn CXL Turbo TO7	48	48	46	45	43	41	38
deduct w/o AutoTran	3	2	2	2	2	2	2

CADILLAC	12	24	27	30	36	39	48
CTS COUPE							
2dr Cpe RWD	56	56	54	52	49	47	41
2dr Cpe Performance	52	52	50	49	46	44	38
2dr Cpe Premium	50	50	48	47	44	42	37
2dr Cpe AWD	57	57	55	53	50	48	42
2dr Cpe Performance AWD	53	53	51	50	47	45	39
2dr Cpe Premium AWD	52	52	50	48	45	43	38
2dr Cpe V	50	50	48	47	44	42	36
deduct w/o AutoTran (ex Cpe V)	3	2	2	2	2	2	2
CTS SEDAN							
4dr Sdn 3.0L	50	50	48	46	43	41	36
4dr Sdn 3.0L Luxury	49	49	47	46	43	41	36
4dr Sdn 3.0L Performance	49	49	47	46	43	41	36
4dr Sdn 3.6L Performance	50	50	48	46	43	41	36
4dr Sdn 3.6L Premium	47	47	45	44	41	39	35
4dr Sdn 3.0L AWD	51	51	49	48	45	43	38
4dr Sdn 3.0L Luxury AWD	50	50	48	47	44	42	37
4dr Sdn 3.0L Performance AWD	50	50	48	47	44	42	37
4dr Sdn 3.6L Performance AWD	51	51	49	48	45	43	37
4dr Sdn 3.6L Premium AWD	50	50	48	46	43	41	36
4dr Sdn V	49	49	47	46	43	41	36
deduct w/o AutoTran	3	2	2	2	2	2	2
CTS WAGON							
4dr Wgn 3.0L	49	49	47	45	42	40	36
4dr Wgn 3.0L Luxury	48	48	46	45	42	40	36
4dr Wgn 3.0L Performance	47	47	45	44	41	39	35
4dr Wgn 3.6L Performance	48	48	46	45	42	40	36
4dr Wgn 3.6L Premium	46	46	44	43	40	38	34
4dr Wgn 3.0L AWD	50	50	48	46	43	41	36
4dr Wgn 3.0L Luxury AWD	50	50	48	46	43	41	36
4dr Wgn 3.0L Performance AWD	49	49	47	45	42	40	36
4dr Wgn 3.6L Performance AWD	47	47	45	44	41	39	35
4dr Wgn 3.6L Premium AWD	49	49	47	45	42	40	36
4dr Wgn V	48	48	46	45	42	40	35
deduct w/o AutoTran	3	2	2	2	2	2	2
DTS							
4dr Sdn Base	32	32	31	30	28	26	22
4dr Sdn Luxury	33	33	32	31	29	27	23
4dr Sdn Premium	33	33	32	31	29	27	23
4dr Sdn Platinum	33	33	32	31	29	27	23
4dr Sdn Livery	32	32	31	30	28	26	22
ESCALADE 2WD							
4dr Wgn Base	46	46	44	43	40	38	34
4dr Wgn Luxury	45	45	43	42	39	37	33
4dr Wgn Premium	46	46	44	42	39	37	33
4dr Wgn Platinum Edition	43	43	41	40	37	35	31
4dr Wgn ESV Base	49	49	47	46	43	41	36
4dr Wgn ESV Luxury	46	46	44	43	40	38	33
4dr Wgn ESV Premium	45	45	43	42	39	37	33
4dr Wgn ESV Platinum Edition	43	43	41	40	37	35	31
ESCALADE AWD							
4dr Wgn Base	46	46	44	43	40	38	33
4dr Wgn Luxury	46	46	44	43	40	38	33
4dr Wgn Premium	45	45	43	42	39	37	33
4dr Wgn Platinum Edition	43	43	41	40	37	35	31
4dr Wgn ESV Base	48	48	46	45	42	40	35
4dr Wgn ESV Luxury	46	46	44	43	40	38	33
4dr Wgn ESV Premium	45	45	43	42	39	37	33
4dr Wgn ESV Platinum Edition	43	43	41	40	37	35	31
4dr Wgn EXT Base	54	54	52	50	47	45	39
4dr Wgn EXT Luxury	52	52	50	48	45	43	37
4dr Wgn EXT Premium	51	51	49	47	44	42	37

CADILLAC	12	24	27	30	36	39	48
ESCALADE HYBRID 2WD							
4dr Wgn	49	49	47	45	42	40	35
4dr Wgn Platinum	46	46	44	43	40	38	33
ESCALADE HYBRID 4WD							
4dr Wgn	50	50	48	46	43	41	36
4dr Wgn Platinum	47	47	45	44	41	39	34
SRX 2WD							
4dr Wgn Base	58	58	55	53	48	46	40
4dr Wgn Luxury	58	58	55	53	48	46	40
4dr Wgn Performance	55	55	52	50	46	43	37
4dr Wgn Premium	53	53	51	49	45	43	37
SRX AWD							
4dr Wgn Luxury	57	57	54	52	47	45	39
4dr Wgn Performance	53	53	50	48	44	42	36
4dr Wgn Premium	52	52	49	47	43	41	36
4dr Wgn Turbo Performance	52	52	49	47	43	41	36
4dr Wgn Turbo Premium	51	51	49	47	43	41	36
STS							
4dr Sdn 1SA V6	36	36	34	32	29	27	23
4dr Sdn 1SA V6 AWD	37	37	35	33	30	28	23
4dr Sdn 1SB V6	35	35	33	31	28	26	23
4dr Sdn 1SB V6 AWD	36	36	34	32	29	27	23
4dr Sdn 1SC V6	36	36	34	32	29	27	23

CHEVROLET	12	24	27	30	36	39	48
AVEO							
4dr Sdn LS	33	33	31	29	25	24	21
4dr Sdn 1LT	40	40	37	35	31	29	25
4dr Sdn 2LT	41	41	38	36	32	30	26
5dr HB LS	34	34	32	30	26	25	22
5dr HB 1LT	40	40	38	36	32	30	25
5dr HB 2LT	41	41	38	36	32	30	26
deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2
CAMARO							
2dr Cpe 1LS	56	56	54	52	49	47	42
2dr Cpe 2LS	56	56	54	53	50	48	42
2dr Cpe 1LT	58	58	56	54	51	49	43
2dr Conv 1LT	50	50	49	48	46	44	38
2dr Cpe 2LT	56	56	54	52	49	47	42
2dr Conv 2LT	50	50	48	47	45	43	37
2dr Cpe 1SS	63	63	61	59	56	54	48
2dr Conv 1SS	57	57	55	54	51	49	43
2dr Cpe 2SS	59	59	57	56	53	51	45
2dr Conv 2SS	55	55	53	52	49	47	41
CORVETTE							
2dr Cpe	52	52	50	49	47	45	39
2dr Cpe Z16 Grand Sport	49	49	47	46	43	41	36
2dr Conv	51	51	49	48	45	43	38
2dr Conv Z16 Grand Sport	49	49	47	46	43	41	36
2dr Cpe Z06	51	51	49	48	45	43	37
2dr Cpe ZR1	44	44	42	41	39	37	32
CRUZE							
4dr Sdn LS	54	54	52	50	46	44	38
4dr Sdn 1FL	54	54	52	50	46	44	38
4dr Sdn 1LT	55	55	53	51	48	45	39
4dr Sdn 2LT	53	53	51	49	46	44	38
4dr Sdn LTZ	50	50	48	47	44	42	36
4dr Sdn ECO	54	54	52	50	47	45	39
deduct w/o AutoTran	3	2	2	2	2	2	2
IMPALA							
4dr Sdn LS	36	36	35	34	32	31	28
4dr Sdn LT	36	36	35	34	32	31	28
4dr Sdn LTZ	36	36	34	33	31	30	27
MALIBU							
4dr Sdn 1FL	46	46	44	43	41	39	34
4dr Sdn LS	47	47	45	44	41	39	35
4dr Sdn 1LT	47	47	45	44	42	40	35
4dr Sdn 2LT	44	44	42	41	39	37	33
4dr Sdn LTZ	48	48	46	45	42	40	36

CHEVROLET TRUCK	12	24	27	30	36	39	48
AVALANCHE 2WD							
Crew Cab LS	43	43	41	40	38	36	33
Crew Cab LT	41	41	40	39	37	35	32
Crew Cab LTZ	40	40	38	37	35	34	31
AVALANCHE 4WD							
Crew Cab LS	45	45	43	42	40	38	34
Crew Cab LT	43	43	41	40	38	36	32
Crew Cab LTZ	41	41	39	38	36	34	31
COLORADO 2WD							
Reg Cab Work Truck	35	35	34	33	31	30	27
Reg Cab 1LT	38	38	36	35	33	32	29
Ext Cab Work Truck	37	37	35	34	32	31	28
Ext Cab 1LT	39	39	37	36	33	32	30
Ext Cab 2LT	38	38	36	35	32	31	29
Ext Cab 3LT	41	41	39	38	36	34	31
Crew Cab 1LT	43	43	41	40	38	36	33
Crew Cab 2LT	41	41	39	38	36	35	32
Crew Cab 3LT	44	44	42	41	39	37	34
deduct w/o AutoTran	3	2	2	2	2	2	2

CHEVROLET TRUCK

	12	24	27	30	36	39	48
COLORADO 4WD							
Reg Cab Work Truck	40	40	38	37	35	34	31
Reg Cab 1LT	41	41	39	38	35	34	31
Ext Cab Work Truck	47	47	45	44	41	39	36
Ext Cab 1LT	48	48	46	44	41	39	36
Ext Cab 2LT	46	46	44	43	40	38	35
Crew Cab 1LT	50	50	48	47	44	42	39
Crew Cab 2LT	48	48	46	44	41	39	36
deduct w/o AutoTran	3	2	2	2	2	2	2

EQUINOX 2WD							
4dr Wgn LS	55	55	53	51	48	46	41
4dr Wgn 1LT	51	51	49	48	46	44	39
4dr Wgn 2LT	51	51	49	48	46	44	39
4dr Wgn LTZ	50	50	48	47	45	43	38

EQUINOX AWD							
4dr Wgn LS	56	56	54	52	49	47	42
4dr Wgn 1LT	52	52	50	49	46	44	39
4dr Wgn 2LT	52	52	50	49	46	44	39
4dr Wgn LTZ	49	49	47	46	43	41	37

EXPRESS CARGO VAN							
3dr Van 1500	35	35	33	32	29	27	24
3dr Van 2500 135wb	34	34	32	31	29	27	23
3dr Van 2500 155wb	33	33	31	30	27	26	23
3dr Van 3500 135wb	33	33	31	30	27	26	23
3dr Van 3500 155wb (w/o ZP3)	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS CARGO VAN AWD							
3dr Van 1500	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS PASSENGER							
3dr Van 1500 LS	32	32	30	28	25	24	22
3dr Van 1500 LT	33	33	31	30	28	26	23
3dr Van 2500 LS	34	34	32	31	28	26	23
3dr Van 2500 LT	37	37	35	34	31	29	25
3dr Van 3500 135wb 1LS	32	32	30	29	27	26	23
3dr Van 3500 135wb LT	33	33	31	30	27	26	23
3dr Van 3500 155wb 1LS (w/o ZP3)	32	32	30	29	26	25	22
3dr Van 3500 155wb LT (w/o ZP3)	33	33	31	30	27	26	23
3dr Van 3500 135wb 2LS	31	31	29	28	25	24	22
3dr Van 3500 135wb 2LT	32	32	30	29	27	26	23
3dr Van 3500 155wb 2LS (w/o ZP3)	32	32	30	29	26	25	22
3dr Van 3500 155wb 2LT (w/o ZP3)	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS PASSENGER AWD							
3dr Van 1500 LS	33	33	31	30	28	26	23
3dr Van 1500 LT	36	36	34	33	30	28	24
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

HHR							
4dr Wgn LS	40	40	38	36	33	32	29
4dr Wgn Panel LS	38	38	36	35	32	31	28
4dr Wgn 1LT	40	40	38	36	33	32	29
4dr Wgn 2LT	43	43	41	39	36	34	31
deduct w/o AutoTran	3	2	2	2	2	2	2

SILVERADO 1500 2WD							
Reg Cab Work Truck	39	39	38	37	35	33	30
Reg Cab LT	39	39	38	37	36	34	30
Ext Cab Work Truck	41	41	40	39	37	35	31
Ext Cab LS	45	45	43	42	40	38	34
Ext Cab LT	44	44	42	41	39	37	34
Ext Cab LTZ	44	44	42	41	39	37	33
Crew Cab Work Truck	43	43	41	40	38	36	33
Crew Cab LS	46	46	44	43	41	39	35
Crew Cab LT	46	46	44	43	41	39	35
Crew Cab LTZ	43	43	41	40	38	36	33
Cab and Chassis (See Commercial Information Section)							

SILVERADO 1500 HYBRID 2WD							
Crew Cab 1HY	48	48	46	45	43	41	36
Crew Cab 2HY	48	48	46	45	42	40	36
Cab and Chassis (See Commercial Information Section)							

SILVERADO 2500HD 2WD							
Reg Cab Work Truck	37	37	36	35	34	32	29
Reg Cab LT	41	41	40	39	37	35	31
Ext Cab Work Truck	41	41	40	39	37	35	31
Ext Cab LT	44	44	42	41	39	37	33
Ext Cab LTZ	44	44	43	42	40	38	34
Crew Cab Work Truck	48	48	46	45	43	41	37
Crew Cab LT	51	51	49	48	46	44	39
Crew Cab LTZ	50	50	48	47	45	43	39
Cab and Chassis (See Commercial Information Section)							

SILVERADO 3500HD 2WD							
Reg Cab SRW Work Truck	38	38	37	36	35	33	29
Reg Cab DRW Work Truck	38	38	37	36	35	33	30
Reg Cab SRW LT	43	43	41	40	38	36	32
Reg Cab DRW LT	42	42	40	39	37	35	32
Ext Cab SRW Work Truck	44	44	42	41	39	37	33
Ext Cab DRW Work Truck	45	45	43	42	40	38	34
Ext Cab SRW LT	46	46	44	43	41	39	35
Ext Cab DRW LT	45	45	43	42	40	38	34
Ext Cab SRW LTZ	46	46	45	44	42	40	35
Ext Cab DRW LTZ	47	47	45	44	42	40	36
Crew Cab SRW Work Truck	49	49	48	47	45	43	38
Crew Cab DRW Work Truck	50	50	48	47	45	43	39
Crew Cab SRW LT	51	51	49	48	46	44	39
Crew Cab DRW LT	49	49	48	47	45	43	38
Crew Cab SRW LTZ	50	50	49	48	46	44	39
Crew Cab DRW LTZ	50	50	49	48	46	44	39
Cab and Chassis (See Commercial Information Section)							

CHEVROLET TRUCK

SILVERADO 1500 4WD							
Reg Cab Work Truck	45	45	43	42	40	38	34
Reg Cab LT	44	44	42	41	39	37	33
Ext Cab Work Truck	46	46	44	43	41	39	35
Ext Cab LS	48	48	47	46	44	42	37
Ext Cab LT	48	48	46	45	43	41	37
Ext Cab LTZ	48	48	46	45	43	41	36
Crew Cab Work Truck	47	47	45	44	42	40	36
Crew Cab LS	49	49	48	47	45	43	38
Crew Cab LT	48	48	46	45	43	41	37
Crew Cab LTZ	47	47	45	44	42	40	36
Cab and Chassis (See Commercial Information Section)							

SILVERADO 1500 HYBRID 4WD							
Crew Cab 1HY	51	51	49	48	46	44	38
Crew Cab 2HY	50	50	48	47	45	43	38
Cab and Chassis (See Commercial Information Section)							

SILVERADO 2500HD 4WD							
Reg Cab Work Truck	43	43	42	41	39	37	33
Reg Cab LT	45	45	43	42	40	38	34
Ext Cab Work Truck	46	46	44	43	41	39	35
Ext Cab LT	47	47	45	44	42	40	36
Ext Cab LTZ	47	47	45	44	42	40	36
Crew Cab Work Truck	52	52	50	49	47	45	40
Crew Cab LT	52	52	50	49	47	45	40
Crew Cab LTZ	51	51	49	48	46	44	39
Cab and Chassis (See Commercial Information Section)							

SILVERADO 3500HD 4WD							
Reg Cab SRW Work Truck	42	42	41	40	38	36	32
Reg Cab DRW Work Truck	42	42	41	40	38	36	32
Reg Cab SRW LT	48	48	47	46	44	42	37
Reg Cab DRW LT	48	48	46	45	43	41	37
Ext Cab SRW Work Truck	48	48	46	45	43	41	37
Ext Cab DRW Work Truck	48	48	47	46	44	42	38
Ext Cab SRW LT	49	49	48	47	45	43	38
Ext Cab DRW LT	48	48	46	45	43	41	37
Ext Cab SRW LTZ	49	49	47	46	44	42	38
Ext Cab DRW LTZ	50	50	49	48	46	44	39
Crew Cab SRW Work Truck	53	53	51	50	48	46	41
Crew Cab DRW Work Truck	53	53	51	50	48	46	41
Crew Cab SRW LT	54	54	52	51	49	47	42
Crew Cab DRW LT	53	53	51	50	48	46	41
Crew Cab SRW LTZ	51	51	50	49	47	45	40
Crew Cab DRW LTZ	53	53	51	50	48	46	41
Cab and Chassis (See Commercial Information Section)							

SUBURBAN 2WD							
4dr Wgn 1500 LS	43	43	42	41	39	37	34
4dr Wgn 1500 LT	44	44	42	41	39	37	34
4dr Wgn 1500 LTZ	40	40	39	38	37	35	32
4dr Wgn 2500 LS	44	44	42	41	39	37	34
4dr Wgn 2500 LT	45	45	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

SUBURBAN 4WD							
4dr Wgn 1500 LS	48	48	46	45	43	41	37
4dr Wgn 1500 LT	47	47	46	45	43	41	37
4dr Wgn 1500 LTZ	44	44	42	41	39	37	34
4dr Wgn 2500 LS	48	48	46	45	43	41	37
4dr Wgn 2500 LT	48	48	46	45	43	41	37
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 2WD							
4dr Wgn 1500 LS	45	45	43	42	40	38	34
4dr Wgn 1500 LT	45	45	44	43	41	39	35
4dr Wgn 1500 LTZ	42	42	41	40	38	36	33
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 4WD							
4dr Wgn 1500 LS	46	46	44	43	41	39	35
4dr Wgn 1500 LT	47	47	45	44	42	40	36
4dr Wgn 1500 LTZ	44	44	42	41	39	37	34
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 2WD							
4dr Wgn	48	48	46	45	43	41	36
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 4WD							
4dr Wgn	49	49	47	46	44	42	37
deduct with Conversion	4	4	4	4	4	4	4

TRAVERSE 2WD							
4dr Wgn LS	54	54	52	50	47	45	39
4dr Wgn 1LT	52	52	50	48	45	43	38
4dr Wgn 2LT	50	50	48	47	44	42	37
4dr Wgn LTZ	51	51	49	48	45	43	38

GMC TRUCK

	12	24	27	30	36	39	48
CANYON 2WD							
Reg Cab Work Truck	36	36	35	34	32	31	28
Reg Cab SLE1	38	38	36	35	33	32	30
Ext Cab Work Truck	39	39	37	36	34	33	30
Ext Cab SLE1	39	39	37	36	34	33	30
Ext Cab SLT	40	40	38	37	34	33	31
Crew Cab SLE1	45	45	43	42	40	38	34
Crew Cab SLT	42	42	40	39	37	35	32
deduct w/o AutoTran	3	2	2	2	2	2	2

CANYON 4WD							
Reg Cab Work Truck	41	41	39	38	36	35	32
Reg Cab SLE1	42	42	41	40	38	36	32
Ext Cab Work Truck	47	47	45	44	41	39	36
Ext Cab SLE1	48	48	46	44	41	39	36
Ext Cab SLT	47	47	45	44	41	39	36
Crew Cab SLE1	52	52	50	48	45	43	40
Crew Cab SLT	49	49	47	46	43	41	37
deduct w/o AutoTran	3	2	2	2	2	2	2

SAVANA CARGO VAN							
3dr Van 1500	35	35	33	32	29	27	24
3dr Van 2500 135wb	34	34	32	31	28	26	23
3dr Van 2500 155wb	33	33	31	30	27	26	23
3dr Van 3500 135wb	33	33	31	30	27	26	23
3dr Van 3500 155wb (w/o ZP3)	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA CARGO VAN AWD							
3dr Van 1500	32	32	30	29	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA PASSENGER							
3dr Van 1500 LS	31	31	29	28	25	24	22
3dr Van 1500 LT	34	34	32	31	28	26	23
3dr Van 2500 LS	35	35	33	32	29	27	24
3dr Van 2500 LT	37	37	35	34	31	29	26
3dr Van 3500 135wb 1LS	32	32	30	29	27	26	23
3dr Van 3500 135wb 1LT	33	33	31	30	27	26	23
3dr Van 3500 135wb 2LS	32	32	30	29	27	26	23
3dr Van 3500 135wb 2LT	33	33	31	30	27	26	23
3dr Van 3500 155wb 1LS (w/o ZP3)	32	32	30	29	26	25	23
3dr Van 3500 155wb 1LT (w/o ZP3)	33	33	31	30	28	26	23
3dr Van 3500 155wb 2LS (w/o ZP3)	32	32	30	29	26	25	23
3dr Van 3500 155wb 2LT (w/o ZP3)	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA PASSENGER AWD							
3dr Van 1500 LS	32	32	30	29	26	25	22
3dr Van 1500 LT	34	34	32	31	28	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SIERRA 1500 2WD							
Reg Cab Work Truck	41	41	39	38	36	34	30
Reg Cab SLE	39	39	38	37	35	33	29
Ext Cab Work Truck	42	42	40	39	37	35	32
Ext Cab SL	44	44	42	41	39	37	33
Ext Cab SLE	44	44	42	41	39	37	33
Ext Cab SLT	44	44	42	41	39	37	33
Crew Cab Work Truck	44	44	42	41	39	37	33
Crew Cab SL	47	47	45	44	42	40	35
Crew Cab SLE	45	45	43	42	40	38	34
Crew Cab SLT	43	43	42	41	39	37	32
Cab and Chassis (See Commercial Information Section)							

SIERRA 1500 DENALI 2WD							
Crew Cab	45	45	43	42	40	38	34
Cab and Chassis (See Commercial Information Section)							

SIERRA 1500 HYBRID 2WD							
Crew Cab 3HA	49	49	47	46	43	41	36
Crew Cab 3HB	48	48	46	45	42	40	35
Cab and Chassis (See Commercial Information Section)							

SIERRA 2500HD 2WD							
Reg Cab Work Truck	38	38	37	36	34	32	29
Reg Cab SLE	41	41	39	38	36	34	30
Ext Cab Work Truck	42	42	41	40	38	36	32
Ext Cab SLE	43	43	41	40	38	36	32
Ext Cab SLT	43	43	41	40	38	36	32
Crew Cab Work Truck	49	49	47	46	44	42	37
Crew Cab SLE	50	50	48	47	45	43	38
Crew Cab SLT	50	50	48	47	45	43	38
Cab and Chassis (See Commercial Information Section)							

SIERRA 2500HD DENALI 2WD							
Crew Cab	53	53	51	50	48	46	40
Cab and Chassis (See Commercial Information Section)							

SIERRA 3500HD 2WD							
Reg Cab SRW Work Truck	41	41	39	38	36	34	31
Reg Cab DRW Work Truck	42	42	40	39	37	35	31
Reg Cab SRW SLE	44	44	42	41	39	37	33
Reg Cab DRW SLE	43	43	41	40	38	36	32
Ext Cab SRW Work Truck	45	45	43	42	40	38	34
Ext Cab DRW Work Truck	46	46	44	43	41	39	34
Ext Cab SRW SLE	46	46	44	43	41	39	34
Ext Cab DRW SLE	45	45	43	42	40	38	33
Ext Cab SRW SLT	47	47	45	44	42	40	35
Ext Cab DRW SLT	48	48	46	45	42	40	36
Crew Cab SRW Work Truck	51	51	49	48	46	44	39
Crew Cab DRW Work Truck	51	51	49	48	46	44	39
Crew Cab SRW SLE	52	52	50	49	46	44	39
Crew Cab DRW SLE	50	50	48	47	45	43	38
Crew Cab SRW SLT	50	50	48	47	45	43	38
Crew Cab DRW SLT	51	51	49	48	46	44	39
Cab and Chassis (See Commercial Information Section)							

GMC TRUCK

SIERRA 3500HD DENALI 2WD							
Crew Cab SRW	54	54	52	51	49	47	41
Crew Cab DRW	53	53	51	50	48	46	41
Cab and Chassis (See Commercial Information Section)							

SIERRA 1500 4WD							
Reg Cab Work Truck	46	46	44	43	40	38	34
Reg Cab SLE	43	43	41	40	38	36	32
Ext Cab Work Truck	47	47	45	44	42	40	35
Ext Cab SL	49	49	47	46	44	42	37
Ext Cab SLE	48	48	46	45	43	41	36
Ext Cab SLT	48	48	46	45	43	41	36
Crew Cab Work Truck	47	47	45	44	41	39	35
Crew Cab SL	51	51	49	48	46	44	38
Crew Cab SLE	48	48	46	45	43	41	36
Crew Cab SLT	47	47	45	44	42	40	35
Cab and Chassis (See Commercial Information Section)							

SIERRA 1500 DENALI 4WD							
Crew Cab	48	48	46	45	43	41	36
Cab and Chassis (See Commercial Information Section)							

SIERRA 1500 HYBRID 4WD							
Crew Cab 3HA	52	52	50	49	46	44	38
Crew Cab 3HB	51	51	49	48	45	43	37
Cab and Chassis (See Commercial Information Section)							

SIERRA 2500HD 4WD							
Reg Cab Work Truck	44	44	42	41	39	37	33
Reg Cab SLE	45	45	43	42	40	38	34
Ext Cab Work Truck	47	47	45	44	42	40	35
Ext Cab SLE	48	48	46	45	43	41	37
Ext Cab SLT	47	47	45	44	41	39	35
Crew Cab Work Truck	53	53	51	50	48	46	40
Crew Cab SLE	52	52	50	49	46	44	39
Crew Cab SLT	51	51	49	48	46	44	39
Cab and Chassis (See Commercial Information Section)							

SIERRA 2500HD DENALI 4WD							
Crew Cab	54	54	52	51	49	47	42
Cab and Chassis (See Commercial Information Section)							

SIERRA 3500HD 4WD							
Reg Cab SRW Work Truck	44	44	42	41	39	37	33
Reg Cab DRW Work Truck	44	44	42	41	39	37	33
Reg Cab SRW SLE	49	49	47	46	44	42	37
Reg Cab DRW SLE	48	48	46	45	43	41	37
Ext Cab SRW Work Truck	50	50	48	47	45	43	38
Ext Cab DRW Work Truck	51	51	49	48	46	44	38
Ext Cab SRW SLE	51	51	49	48	46	44	39
Ext Cab DRW SLE	48	48	47	46	44	42	37
Ext Cab SRW SLT	50	50	48	47	45	43	38
Ext Cab DRW SLT	51	51	49	48	46	44	39
Crew Cab SRW Work Truck	54	54	52	51	49	47	41
Crew Cab DRW Work Truck	55	55	53	52	49	47	42
Crew Cab SRW SLE	55	55	53	52	49	47	42
Crew Cab DRW SLE	53	53	51	50	48	46	40
Crew Cab SRW SLT	53	53	51	50	48	46	40
Crew Cab DRW SLT	54	54	52	51	48	46	41
Cab and Chassis (See Commercial Information Section)							

SIERRA 3500HD DENALI 4WD							
Crew Cab SRW	56	56	54	53	50	48	43
Crew Cab DRW	56	56	54	53	50	48	43
Cab and Chassis (See Commercial Information Section)							

TERRAIN 2WD							
4dr Wgn SLE1	51	51	49	48	45	43	38
4dr Wgn SLE2	50	50	48	47	45	43	38
4dr Wgn SLT1	50	50	48	47	44	42	38
4dr Wgn SLT2	50	50	48	47	44	42	37

TERRAIN AWD							
4dr Wgn SLE1	53	53	51	50	47	45	40
4dr Wgn SLE2	52	52	50	49	46	44	39
4dr Wgn SLT1	51	51	49	48	46	44	38
4dr Wgn SLT2	50	50	48	47	44	42	38

YUKON 2WD							
4dr Wgn SLE	45	45	43	42	40	38	34
4dr Wgn SLT	43	43	41	40	38	36	33
4dr Wgn Denali	48	48	46	45	43	41	37
deduct with Conversion	4	4	4	4	4	4	4

YUKON 4WD							
4dr Wgn SLE	43	43	42	41	39	37	33
4dr Wgn SLT	44	44	43	42	40	38	34
4dr Wgn Denali	48	48	47	46	44	42	38
deduct with Conversion	4	4	4	4	4	4	4

YUKON HYBRID 2WD							
4dr Wgn	48	48	46	45	43	41	36
4dr Wgn Denali	49	49	48	47	45	43	38
deduct with Conversion	4	4	4	4	4	4	4

BUICK

	12	24	27	30	36	39	48
ENCLAVE 2WD							
4dr Wgn CX	41	41	39	38	35	33	28
4dr Wgn CXL1	39	39	37	36	34	32	27
4dr Wgn CXL2	39	39	37	36	33	31	26

ENCLAVE AWD							
4dr Wgn CX	42	42	40	39	36	34	28
4dr Wgn CXL1	40	40	38	37	35	33	27
4dr Wgn CXL2	40	40	38	37	34	32	27

LACROSSE							
4dr Sdn CX I4	43	43	41	40	37	35	31
4dr Sdn CX V6	45	45	43	41	38	36	31
4dr Sdn CXL	44	44	42	41	38	36	31
4dr Sdn CXL AWD	44	44	42	41	38	36	31
4dr Sdn CXS	46	46	44	43	40	38	33

LUCERNE							
4dr Sdn CX	32	32	30	28	25	24	21
4dr Sdn CX-2	31	31	29	28	25	24	21
4dr Sdn CXL	33	33	31	30	27	26	23
4dr Sdn CXL-3	32	32	30	28	25	24	21
4dr Sdn CXL-4	32	32	30	28	25	24	21
4dr Sdn CXL-5	31	31	29	28	25	24	21
4dr Sdn CXL Special Edition	32	32	30	29	26	25	22
4dr Sdn Super	32	32	30	29	26	25	22

CADILLAC

CTS							
4dr Sdn 3.0L	41	41	39	38	35	33	29
4dr Sdn 3.0L Luxury	41	41	39	38	35	33	29
4dr Sdn 3.0L Performance	41	41	39	38	36	34	30
4dr Sdn 3.6L Performance	40	40	38	37	35	33	29
4dr Sdn 3.6L Premium	39	39	37	36	34	32	28
4dr Sdn 3.0L AWD	42	42	40	39	37	35	31
4dr Sdn 3.0L Luxury AWD	42	42	40	39	36	34	30
4dr Sdn 3.0L Performance AWD	42	42	40	39	37	35	31
4dr Sdn 3.6L Performance AWD	39	39	37	36	33	31	28
4dr Sdn 3.6L Premium AWD	41	41	39	38	35	33	29
4dr Sdn V	44	44	42	41	39	37	32
5dr Wgn 3.0L	41	41	39	38	35	33	29
5dr Wgn 3.0L Luxury	41	41	39	38	35	33	29
5dr Wgn 3.0L Performance	41	41	39	38	35	33	30
5dr Wgn 3.6L Performance	41	41	39	38	36	34	30
5dr Wgn 3.6L Premium	40	40	38	37	34	32	29
5dr Wgn 3.0L AWD	41	41	39	38	36	34	30
5dr Wgn 3.0L Luxury AWD	42	42	40	39	36	34	30
5dr Wgn 3.0L Performance AWD	42	42	40	39	37	35	31
5dr Wgn 3.6L Performance AWD	39	39	37	36	34	32	28
5dr Wgn 3.6L Premium AWD	41	41	39	38	35	33	29
deduct w/o AutoTran	3	2	2	2	2	2	2

DTS							
4dr Sdn w/1SA	25	25	24	23	21	19	16
4dr Sdn w/1SC	27	27	25	24	22	21	18
4dr Sdn w/1SD	28	28	26	25	23	21	18
4dr Sdn w/1SE	28	28	26	25	23	21	18

ESCALADE 2WD							
4dr Wgn Base	43	43	42	41	39	37	33
4dr Wgn Luxury	41	41	40	39	37	35	31
4dr Wgn Premium	41	41	40	39	37	35	31
4dr Wgn Platinum Edition	39	39	38	37	35	33	29
4dr Wgn ESV Base	44	44	42	41	39	37	33
4dr Wgn ESV Luxury	42	42	41	40	38	36	32
4dr Wgn ESV Premium	41	41	40	39	37	35	31
4dr Wgn ESV Platinum Edition	39	39	38	37	35	33	30

ESCALADE AWD							
4dr Wgn Base	43	43	42	41	39	37	33
4dr Wgn Luxury	41	41	40	39	37	35	31
4dr Wgn Premium	41	41	40	39	37	35	31
4dr Wgn Platinum Edition	39	39	38	37	35	33	30
4dr Wgn ESV Base	45	45	43	42	40	38	34
4dr Wgn ESV Luxury	43	43	41	40	38	36	32
4dr Wgn ESV Premium	42	42	41	40	38	36	32
4dr Wgn ESV Platinum Edition	40	40	39	38	36	34	30
4dr Wgn EXT Base	48	48	46	45	43	41	36
4dr Wgn EXT Luxury	47	47	45	44	42	40	35
4dr Wgn EXT Premium	46	46	44	43	41	39	35

ESCALADE HYBRID 2WD							
4dr Wgn	43	43	41	40	38	36	32
4dr Wgn Platinum	40	40	39	38	36	34	30

ESCALADE HYBRID 4WD							
4dr Wgn	44	44	42	41	39	37	32
4dr Wgn Platinum	41	41	39	38	36	34	30

SRX 2WD							
4dr Wgn Base	50	50	48	46	42	40	34
4dr Wgn Luxury	50	50	48	46	42	40	34
4dr Wgn Performance	48	48	45	43	39	37	32
4dr Wgn Premium	47	47	45	43	39	37	32

SRX AWD							
4dr Wgn Luxury	50	50	48	46	42	40	34
4dr Wgn Performance	47	47	44	42	38	36	31
4dr Wgn Premium	47	47	44	42	38	36	31
4dr Wgn Turbo Performance	46	46	43	41	37	35	30
4dr Wgn Turbo Premium	46	46	43	41	37	35	30

STS							
4dr Sdn 1SA V6	27	27	25	24	22	20	17
4dr Sdn 1SA V6 AWD	28	28	26	25	22	20	17
4dr Sdn 1SB V6	28	28	26	25	22	20	17
4dr Sdn 1SB V6 AWD	28	28	26	25	23	21	18
4dr Sdn 1SC V6	29	29	27	26	23	21	18
4dr Sdn 1SE V8	27	27	25	24	22	20	17
4dr Sdn 1SG V8	26	26	24	23	21	19	16
4dr Sdn 1SG V8 AWD	27	27	25	24	22	20	17

CHEVROLET

AVEO							
4dr Sdn LS	27	27	25	24	21	20	17
4dr Sdn 1LT	31	31	29	27	24	23	20
4dr Sdn 2LT	33	33	31	29	26	25	22
5dr Wgn LS	28	28	26	25	22	20	17
5dr Wgn 1LT	33	33	31	29	26	25	22
5dr Wgn 2LT	32	32	30	28	25	24	21
deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2

CAMARO							
2dr Cpe LS	49	49	47	45	41	39	35
2dr Cpe 1LT	50	50	47	45	41	39	35
2dr Cpe 2LT	48	48	46	44	41	39	34
2dr Cpe 1SS	55	55	52	50	46	44	39
2dr Cpe 2SS	52	52	50	48	44	42	37

COBALT							
2dr Cpe Base	32	32	30	29	26	24	21
4dr Sdn Base	31	31	29	28	25	24	21
2dr Cpe LS	38	38	36	34	30	28	25
4dr Sdn LS	37	37	35	33	29	28	25
2dr Cpe LT 1LT	40	40	38	36	32	30	27
2dr Cpe LT 2LT	43	43	41	39	35	33	29
4dr Sdn LT 1LT	40	40	38	36	32	30	27
4dr Sdn LT 2LT	42	42	40	38	34	32	28
2dr Cpe SS	40	40	38	36	32	30	27
deduct w/o AutoTran (LS Only)	3	2	2	2	2	2	2

CORVETTE							
2dr Cpe	45	45	43	42	40	38	33
2dr Cpe Z16 Grand Sport	41	41	40	39	37	35	31
2dr Conv	44	44	43	42	40	38	33
2dr Conv Z16 Grand Sport	42	42	40	39	37	35	32
2dr Cpe Z06	44	44	42	41	39	37	32
2dr Cpe ZR1	41	41	39	38	36	34	30

IMPALA							
4dr Sdn LS	29	29	28	28	27	25	22
4dr Sdn LT	29	29	28	27	26	25	22
4dr Sdn LTZ	29	29	28	27	26	24	21

MALIBU							
4dr Sdn 1FL	42	42	40	39	37	35	31
4dr Sdn LS	43	43	41	40	38	36	32
4dr Sdn 1LT	41	41	39	38	36	34	30
4dr Sdn 2LT	41	41	39	38	36	34	30
4dr Sdn LTZ	42	42	40	39	37	35	31
4dr Sdn Hybrid	42	42	40	39	37	35	31

CHEVROLET TRUCK

AVALANCHE 2WD							
Crew Cab LS	34	34	33	32	30	29	26
Crew Cab LT	34	34	33	32	31	29	26
Crew Cab LTZ	32	32	31	30	29	28	25

AVALANCHE 4WD							
Crew Cab LS	36	36	35	34	32	30	27
Crew Cab LT	36	36	35	34	32	31	28
Crew Cab LTZ	34	34	33	32	30	29	26

COLORADO 2WD							
Reg Cab Work Truck	31	31	30	29	27	26	23
Reg Cab 1LT	32	32	31	30	28	27	24
Ext Cab Work Truck	32	32	31	30	28	27	24
Ext Cab 1LT	32	32	31	30	29	28	25
Ext Cab 2LT	32	32	31	30	28	27	24
Ext Cab 3LT	34	34	33	32	30	29	26
Crew Cab 1LT	37	37	35	34	32	31	29
Crew Cab 2LT	35	35	34	33	31	29	26
Crew Cab 3LT	38	38	36	35	32	31	29
deduct w/o AutoTran	3	2	2	2	2	2	2

COLORADO 4WD							
Reg Cab Work Truck	35	35	34	33	31	30	27
Reg Cab 1LT	35	35	34	33	31	30	27
Ext Cab Work Truck	40	40	38	37	35	34	31
Ext Cab 1LT	40	40	38	37	35	34	31
Ext Cab 2LT	38	38	36	35	33	32	29
Crew Cab 1LT	43	43	41	40	38	36	32
Crew Cab 2LT	41	41	39	38	35	34	31
deduct w/o AutoTran	3	2	2	2	2	2	2

EQUINOX 2WD							
4dr Wgn LS	45	45	43	42	39	37	33
4dr Wgn 1LT	41	41	39	38	36	34	31
4dr Wgn 2LT	42	42	40	39	37	35	31
4dr Wgn LTZ	41	41	39	38	36	34	31

EQUINOX AWD							
4dr Wgn LS	45	45	43	42	39	37	33
4dr Wgn 1LT	43	43	41	40	38	36	32
4dr Wgn 2LT	43	43	41	40	38	36	32
4dr Wgn 2LTZ	42	42	40	39	37	35	31

Ally

24

GMC TRUCK

	12	24	27	30	36	39	48
SAVANA CARGO VAN							
3dr Van 1500	29	29	27	26	23	22	20
3dr Van 2500 135wb	29	29	27	26	24	23	20
3dr Van 2500 155wb	28	28	26	25	23	22	19
3dr Van 3500 135wb	27	27	26	25	23	21	18
3dr Van 3500 155wb (w/o ZP3)	28	28	26	25	23	22	19
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA CARGO VAN AWD							
3dr Van 1500	26	26	25	24	22	21	18
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA PASSENGER							
3dr Van 1500 LS	27	27	25	24	22	21	18
3dr Van 1500 LT	29	29	27	26	23	22	20
3dr Van 2500 LS	27	27	25	24	22	21	18
3dr Van 2500 LT	28	28	26	25	23	22	19
3dr Van 3500 135wb LS	26	26	25	24	22	21	18
3dr Van 3500 135wb LT	27	27	26	25	23	22	19
3dr Van 3500 155wb LS (w/o ZP3)	26	26	25	24	22	21	18
3dr Van 3500 155wb LT (w/o ZP3)	27	27	26	25	23	22	19
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA PASSENGER AWD							
3dr Van 1500 135wb LS	28	28	26	25	23	22	19
3dr Van 1500 135wb LT	29	29	27	26	23	22	20
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SIERRA 1500 2WD							
Reg Cab Work Truck	35	35	34	33	31	29	26
Reg Cab SLE	33	33	32	31	29	28	25
Ext Cab Work Truck	36	36	35	34	32	30	27
Ext Cab SL	38	38	37	36	34	32	28
Ext Cab SLT	37	37	36	35	34	32	28
Ext Cab SLE	37	37	36	35	33	31	28
Crew Cab Work Truck	37	37	36	35	33	31	28
Crew Cab SL	40	40	38	37	35	33	30
Crew Cab SLE	37	37	36	35	34	32	28
Crew Cab SLT	36	36	35	34	32	30	27

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 DENALI 2WD							
Crew Cab	38	38	37	36	34	32	29

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 HYBRID 2WD							
Crew Cab 3HA	40	40	38	37	35	33	29
Crew Cab 3HB	40	40	38	37	35	33	29

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD 2WD							
Reg Cab Work Truck	30	30	29	28	27	26	23
Reg Cab SLE	33	33	32	31	29	28	25
Ext Cab Work Truck	34	34	33	32	30	29	26
Ext Cab SLE	36	36	35	34	32	30	27
Ext Cab SLT	37	37	36	35	33	31	28
Crew Cab Work Truck	43	43	41	40	38	36	32
Crew Cab SLE	42	42	40	39	37	35	31
Crew Cab SLT	43	43	41	40	38	36	32

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD 2WD							
Reg Cab SRW Work Truck	34	34	33	32	31	29	26
Reg Cab DRW Work Truck	34	34	33	32	31	29	26
Reg Cab SRW SLE	37	37	36	35	33	31	28
Reg Cab DRW SLE	37	37	36	35	33	31	28
Ext Cab SRW Work Truck	38	38	37	36	34	32	28
Ext Cab DRW Work Truck	38	38	37	36	34	32	29
Ext Cab SRW SLE	39	39	38	37	35	33	29
Ext Cab DRW SLE	39	39	38	37	35	33	29
Ext Cab SRW SLT	41	41	39	38	36	34	31
Ext Cab DRW SLT	41	41	39	38	36	34	31
Crew Cab SRW Work Truck	44	44	42	41	39	37	33
Crew Cab DRW Work Truck	45	45	43	42	40	38	34
Crew Cab SRW SLE	45	45	43	42	40	38	34
Crew Cab DRW SLE	44	44	42	41	39	37	33
Crew Cab SRW SLT	44	44	42	41	39	37	33
Crew Cab DRW SLT	44	44	42	41	39	37	33

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 4WD							
Reg Cab Work Truck	40	40	38	37	35	33	29
Reg Cab SLE	38	38	37	36	34	32	28
Ext Cab Work Truck	40	40	39	38	36	34	30
Ext Cab SL	42	42	41	40	38	36	32
Ext Cab SLE	42	42	41	40	38	36	32
Ext Cab SLT	41	41	39	38	36	34	31
Crew Cab Work Truck	39	39	38	37	35	33	29
Crew Cab SL	43	43	41	40	38	36	32
Crew Cab SLE	42	42	41	40	38	36	32
Crew Cab SLT	39	39	38	37	35	33	30

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 DENALI 4WD							
Crew Cab	42	42	40	39	37	35	31

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 HYBRID 4WD							
Crew Cab 3HA	44	44	42	41	39	37	32
Crew Cab 3HB	42	42	40	39	37	35	30

Cab and Chassis (See Commercial Information Section)

GMC TRUCK

SIERRA 2500HD 4WD							
Reg Cab Work Truck	36	36	35	34	32	30	27
Reg Cab SLE	39	39	37	36	34	32	29
Ext Cab Work Truck	38	38	37	36	34	32	28
Ext Cab SLE	39	39	38	37	35	33	29
Ext Cab SLT	40	40	39	38	36	34	30
Crew Cab Work Truck	47	47	45	44	42	40	35
Crew Cab SLE	45	45	43	42	39	37	33
Crew Cab SLT	45	45	43	42	40	38	34

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD 4WD							
Reg Cab SRW Work Truck	37	37	36	35	33	31	28
Reg Cab DRW Work Truck	37	37	36	35	33	31	28
Reg Cab SRW SLE	40	40	39	38	36	34	30
Reg Cab DRW SLE	40	40	39	38	36	34	30
Ext Cab SRW Work Truck	43	43	41	40	38	36	32
Ext Cab DRW Work Truck	43	43	41	40	38	36	32
Ext Cab SRW SLE	44	44	42	41	39	37	33
Ext Cab DRW SLE	43	43	41	40	38	36	32
Ext Cab SRW SLT	44	44	42	41	39	37	33
Ext Cab DRW SLT	44	44	42	41	39	37	33
Crew Cab SRW Work Truck	47	47	45	44	42	40	35
Crew Cab DRW Work Truck	47	47	45	44	42	40	35
Crew Cab SRW SLE	48	48	46	45	43	41	36
Crew Cab DRW SLE	46	46	44	43	41	39	34
Crew Cab SRW SLT	47	47	45	44	42	40	35
Crew Cab DRW SLT	46	46	44	43	41	39	35

Cab and Chassis (See Commercial Information Section)

TERRAIN 2WD							
4dr Wgn SLE1	46	46	44	43	40	38	34
4dr Wgn SLE2	45	45	43	42	39	37	33
4dr Wgn SLT1	44	44	42	41	39	37	33
4dr Wgn SLT2	42	42	40	39	37	35	31

TERRAIN AWD							
4dr Wgn SLE1	47	47	45	44	41	39	34
4dr Wgn SLE2	45	45	43	42	40	38	34
4dr Wgn SLT1	45	45	43	42	39	37	34
4dr Wgn SLT2	43	43	41	40	38	36	33

YUKON 2WD							
4dr Wgn SLE	36	36	35	34	32	31	28
4dr Wgn SLT	37	37	36	35	33	31	28
4dr Wgn Denali	43	43	42	41	39	37	33
deduct with Conversion	4	4	4	4	4	4	4

YUKON 4WD							
4dr Wgn SLE	36	36	35	34	32	31	28
4dr Wgn SLT	38	38	37	36	34	32	29
4dr Wgn Denali	41	41	40	39	37	35	32
deduct with Conversion	4	4	4	4	4	4	4

YUKON HYBRID 2WD							
4dr Wgn	41	41	39	38	36	34	31
4dr Wgn Denali	44	44	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

YUKON HYBRID 4WD							
4dr Wgn	42	42	41	40	38	36	32
4dr Wgn Denali	44	44	42	41	39	37	33
deduct with Conversion	4	4	4	4	4	4	4

YUKON XL 2WD							
4dr Wgn 1500 SLE	35	35	34	33	32	31	28
4dr Wgn 1500 SLT	35	35	34	33	32	31	28
4dr Wgn 2500 SLE	36	36	35	34	33	31	28
4dr Wgn 2500 SLT	39	39	38	37	35	33	30
4dr Wgn Denali	38	38	37	36	34	33	30
deduct with Conversion	4	4	4	4	4	4	4

YUKON XL 4WD							
4dr Wgn 1500 SLE	37	37	36	35	33	32	29
4dr Wgn 1500 SLT	37	37	36	35	34	32	29
4dr Wgn 2500 SLE	38	38	37	36	34	33	30
4dr Wgn 2500 SLT	39	39	38	37	36	34	31
4dr Wgn Denali	38	38	37	36	35	33	30
deduct with Conversion	4	4	4	4	4	4	4

New Chrysler Models

2012 NEW CHRYSLER MODELS

FIAT	27
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2011 NEW CHRYSLER MODELS

CHRYSLER	28
DODGE	28
DODGE TRUCKS	28
JEEP	28
RAM TRUCKS	29

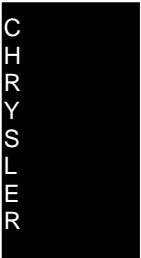
2010 NEW CHRYSLER MODELS

CHRYSLER	31
DODGE	31
DODGE TRUCKS	31
JEEP	32



FIAT		12	24	27	30	36	39	48
500								
	2dr Cpe Pop	55	55	53	51	47	45	39
	2dr Cpe Sport	54	54	52	50	46	44	38
	2dr Cpe Lounge	51	51	49	47	44	42	36
	2dr Conv Pop	48	48	47	46	45	43	39
	2dr Conv Lounge	46	46	45	44	42	40	36
deduct	w/o AutoTran	3	2	2	2	2	2	2

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CHRYSLER	12	24	27	30	36	39	48
200							
4dr Sdn LX	49	49	47	46	44	42	36
4dr Sdn Touring	48	48	46	45	43	41	35
4dr Sdn Limited	49	49	47	46	44	42	36
4dr Sdn S	50	50	48	47	44	42	36
200 CONVERTIBLE							
2dr Conv Touring	49	49	47	45	41	39	34
2dr Conv Limited	48	48	46	44	40	38	33
2dr Conv S	49	49	47	45	41	39	33
300 SERIES							
4dr Sdn 300 Touring	54	54	51	49	45	43	37
4dr Sdn 300 Limited	48	48	46	44	40	38	33
4dr Sdn 300C *	48	48	46	44	41	39	34
4dr Sdn 300C AWD *	48	48	46	44	41	39	33

* Note to Dealers – Following increments applies to incentivized programs only:

2011 300 Series

- 300C (All): Add 2 points to 36 month and 39 month term residual
- 300C AWD (All): Add 2 points to 36 month and 39 month term residual

TOWN & COUNTRY

4dr Wgn Touring *	49	49	47	46	43	41	36
4dr Wgn Touring L *	49	49	47	46	43	41	36
4dr Wgn Limited *	47	47	45	43	40	38	33

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Town & Country

- Touring (All): Add 1 point to 36 month and 39 month term residual
- Touring L (All): Add 1 point to 36 month and 39 month term residual
- Limited (All): Add 1 point to 36 month and 39 month term residual

DODGE	12	24	27	30	36	39	48
AVENGER							
4dr Sdn Express	48	48	46	45	43	41	35
4dr Sdn Mainstreet (&2DU)	46	46	44	43	41	39	33
4dr Sdn Heat (&2DW)	47	47	45	44	42	40	34
4dr Sdn Lux	45	45	43	42	40	38	33
CALIBER							
4dr HB Express	41	41	39	38	35	33	29
4dr HB Mainstreet	43	43	41	40	37	35	31
4dr HB Heat	42	42	40	39	36	34	30
4dr HB Uptown	43	43	41	40	37	35	31
4dr HB Rush	42	42	40	39	36	34	30
deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2
CHALLENGER							
2dr Cpe SE	56	56	54	52	48	46	40
2dr Cpe R/T (&2DF or &2DJ)	59	59	56	54	50	47	41
2dr Cpe R/T Classic (&2DM)	58	58	56	54	50	47	41
2dr Cpe SRT8	62	62	59	57	53	50	43
deduct w/o AutoTran	3	2	2	2	2	2	2
CHARGER							
4dr Sdn V6	52	52	50	48	45	43	37
4dr Sdn R/T	57	57	54	52	48	45	39
4dr Sdn R/T AWD	55	55	53	51	47	45	39
deduct w/o AutoTran	3	2	2	2	2	2	2

DODGE TRUCK	12	24	27	30	36	39	48
DURANGO 2WD							
4dr Wgn Express	48	48	46	44	41	39	34
4dr Wgn Heat	46	46	44	43	40	38	33
4dr Wgn Crew (&2TE)	46	46	44	43	40	38	33
4dr Wgn Lux (&2TG)	46	46	44	43	40	38	33
4dr Wgn R/T	50	50	48	47	44	42	36
4dr Wgn Citadel	44	44	42	41	38	36	31
DURANGO 4WD							
4dr Wgn Express	49	49	47	46	43	41	35
4dr Wgn Heat	48	48	46	44	41	39	34
4dr Wgn Crew (&2TE)	48	48	46	44	41	39	34
4dr Wgn Lux (&2TG)	48	48	46	44	41	39	34
4dr Wgn R/T	51	51	49	48	45	43	37
4dr Wgn Citadel	45	45	43	42	39	37	32
GRAND CARAVAN							
4dr Wgn Express	52	52	49	47	43	40	34
4dr Wgn Mainstreet	49	49	46	44	40	37	31
4dr Wgn Crew	47	47	44	42	38	36	30
4dr Wgn R/T	49	49	46	44	40	37	31
GRAND CARAVAN C/V							
3dr Van	41	41	39	37	34	32	28

DODGE TRUCK	12	24	27	30	36	39	48
JOURNEY 2WD							
4dr Wgn Express	44	44	42	40	36	34	29
4dr Wgn Mainstreet	48	48	46	44	41	39	33
4dr Wgn Crew	48	48	46	44	40	38	33
4dr Wgn R/T	43	43	41	39	36	34	29
4dr Wgn Lux	46	46	44	42	39	37	31
JOURNEY AWD							
4dr Wgn Mainstreet	51	51	49	47	43	41	35
4dr Wgn Crew	49	49	47	45	42	40	34
4dr Wgn R/T	46	46	44	42	39	37	31
4dr Wgn Lux	48	48	46	44	40	38	32
NITRO 2WD							
4dr Wgn Heat	39	39	38	37	35	33	29
4dr Wgn SE	39	39	38	37	36	34	29
4dr Wgn SXT	41	41	40	39	37	35	31
4dr Wgn Detonator	39	39	38	37	36	34	29
4dr Wgn Shock	42	42	41	40	39	37	32
NITRO 4WD							
4dr Wgn Heat	40	40	39	38	36	34	30
4dr Wgn SE	40	40	39	38	36	34	30
4dr Wgn SXT	42	42	41	40	39	37	32
4dr Wgn Detonator	40	40	39	38	36	34	30
4dr Wgn Shock	43	43	42	41	39	37	32

JEEP	12	24	27	30	36	39	48
COMPASS 2WD							
4dr Wgn Sport (&2DA) *	47	47	45	44	41	39	35
4dr Wgn Latitude (&2DB) *	45	45	43	42	39	37	33
4dr Wgn Limited (&2DF) *	44	44	42	41	39	37	33
4dr Wgn 70th Anniv (&2DZ)	44	44	42	41	38	36	32
deduct w/o AutoTran	3	2	2	2	2	2	2
COMPASS 4WD							
4dr Wgn Sport (&2DA)	49	49	47	46	44	42	37
4dr Wgn Latitude (&2DB) *	48	48	46	45	42	40	36
4dr Wgn Limited (&2DF) *	46	46	44	43	41	39	34
4dr Wgn 70th Anniv (&2DZ)	46	46	44	43	41	39	35
deduct w/o AutoTran	3	2	2	2	2	2	2

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Compass 2WD

- Sport (2DA): Add 1 point to 36 month and 39 month term residual
- Latitude (2DB): Add 2 points to 36 month and 39 month term residual
- Limited (2DF): Add 2 points to 36 month and 39 month term residual

2011 Compass 4WD

- Latitude (2DB): Add 2 points to 36 month and 39 month term residual
- Limited (2DF): Add 2 points to 36 month and 39 month term residual

GRAND CHEROKEE 2WD							
4dr Wgn Laredo (&2TE or &2TX) *	49	49	47	46	44	42	37
4dr Wgn Limited (&2TH) *	47	47	45	44	41	39	35
4dr Wgn Overland (&2TP)	47	47	45	44	42	40	35
4dr Wgn Overland Summit (&2TR)	44	44	42	41	39	37	33
4dr Wgn 70th Anniversary (&2TY)	47	47	45	44	42	40	35
GRAND CHEROKEE 4WD							
4dr Wgn Laredo (&2TE or &2TX) *	52	52	50	49	47	45	39
4dr Wgn Limited (&2TH) *	48	48	47	46	44	42	37
4dr Wgn Overland (&2TP)	48	48	46	45	43	41	36
4dr Wgn Overland Summit (&2TR)	45	45	43	42	40	38	33
4dr Wgn 70th Anniversary (&2TY)	49	49	47	46	44	42	37

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Grand Cherokee 2WD

- Laredo (2TE or 2TX): Add 4 points to 36 month and 39 month term residual
- Limited (2TH): Add 1 point to 36 month and 39 month term residual

2011 Grand Cherokee 4WD

- Laredo (2TE or 2TX): Add 3 points to 36 month and 39 month term residual

LIBERTY 2WD							
4dr Wgn Sport (&2TB)	41	41	39	38	35	33	29
4dr Wgn Sport Jet (&2TJ)	42	42	40	39	36	34	30
4dr Wgn Sport 70th Anniv (&2TY)	43	43	41	40	37	35	31
4dr Wgn Limited (&2TF)	43	43	41	40	37	35	31
4dr Wgn Limited Jet (&2TT)	42	42	40	39	37	35	31
4dr Wgn Limited 70th Anniv (&2TZ)	42	42	40	39	37	35	30
LIBERTY 4WD							
4dr Wgn Sport (&2TB)	41	41	39	38	36	34	30
4dr Wgn Sport Jet (&2TJ)	42	42	40	39	37	35	31
4dr Wgn Sport 70th Anniv (&2TY)	45	45	43	41	38	36	32
4dr Wgn Renegade	40	40	38	37	35	33	29
4dr Wgn Limited (&2TF)	43	43	41	40	37	35	31
4dr Wgn Limited Jet (&2TT)	43	43	41	40	37	35	31
4dr Wgn Limited 70th Anniv (&2TZ)	42	42	40	39	37	35	31

JEEP	12	24	27	30	36	39	48
PATRIOT 2WD							
4dr Wgn Sport (&2DA) *	44	44	42	41	38	36	32
4dr Wgn Latitude (&2DB) *	44	44	42	41	39	37	33
4dr Wgn Latitude X (&2DF) *	45	45	43	42	39	37	33
4dr Wgn 70th Anniv (&2DZ)	43	43	41	40	38	36	32
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
PATRIOT 4WD							
4dr Wgn Sport (&2DA) *	48	48	46	45	42	40	35
4dr Wgn Latitude (&2DB)	48	48	46	45	42	40	35
4dr Wgn Latitude X (&2DF) *	47	47	45	44	41	39	35
4dr Wgn 70th Anniv (&2DZ)	46	46	44	43	40	38	34
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Patriot 2WD

- Sport (2DA): Add 4 points to 36 month and 39 month term residual
- Latitude (2DB): Add 3 points to 36 month and 39 month term residual
- Latitude X (2DF): Add 4 points to 36 month and 39 month term residual

2011 Patriot 4WD

- Sport (2DA): Add 2 points to 36 month and 39 month term residual
- Latitude X (2DF): Add 1 point to 36 month and 39 month term residual

WRANGLER 4WD							
2dr Conv Sport *	58	58	56	55	53	51	46
2dr Conv Sahara	56	56	54	53	51	49	44
2dr Conv Rubicon	55	55	53	52	50	48	43
2dr Conv 70th Anniversary	58	58	56	55	53	51	46
2dr Conv Mojave	50	50	49	48	46	44	40
4dr Conv Unlimited Sport	56	56	54	53	51	49	45
4dr Conv Unlimited Sahara	54	54	52	51	49	47	43
4dr Conv Unlimited Rubicon	53	53	52	51	49	47	43
4dr Conv Unlimited 70th Anniversary	56	56	54	53	51	49	45
4dr Conv Unlimited Mojave	49	49	48	47	46	44	40
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Wrangler 4WD

- 2dr Sport: Add 1 point to 36 month and 39 month term residual

RAM TRUCK	12	24	27	30	36	39	48
DAKOTA 2WD							
Ext Cab ST	34	34	33	33	33	31	28
Ext Cab Bighorn/Lonestar	37	37	36	36	35	33	30
Crew Cab ST	36	36	35	35	35	33	30
Crew Cab Bighorn/Lonestar	38	38	37	37	37	35	32
Crew Cab Laramie	39	39	38	38	37	35	32
DAKOTA 4WD							
Ext Cab ST	33	33	32	32	32	31	28
Ext Cab Bighorn/Lonestar	36	36	35	35	35	33	30
Crew Cab ST	37	37	36	36	36	34	31
Crew Cab Bighorn/Lonestar	40	40	39	39	38	36	33
Crew Cab TRX	40	40	39	39	38	36	33
Crew Cab Laramie	39	39	38	38	37	35	32
RAM 1500 2WD							
Reg Cab ST (&2TA)	38	38	37	36	35	33	30
Reg Cab Tradesman (&2TB)	40	40	39	38	37	35	31
Reg Cab Adventurer (&2TC)	41	41	40	39	37	35	32
Reg Cab SLT (&2TG)	41	41	40	39	38	36	31
Reg Cab Outdoorsman (&2TT)	39	39	38	37	36	34	30
Reg Cab Sport	40	40	39	38	36	34	30
Quad Cab ST	42	42	41	41	40	38	33
Quad Cab SLT (&2TG) *	42	42	41	41	40	38	33
Quad Cab Lone Star (&2TY) *	43	43	42	41	40	38	34
Quad Cab Big Horn (&2TZ) *	43	43	42	41	40	38	34
Quad Cab Outdoorsman (&2TT) *	42	42	41	41	40	38	33
Quad Cab Sport	42	42	41	40	39	37	33
Quad Cab Laramie	41	41	40	39	38	36	32
Crew Cab ST	46	46	45	44	43	41	36
Crew Cab SLT (&2TG)	44	44	43	42	41	39	34
Crew Cab Lone Star (&2TY)	44	44	43	42	41	39	34
Crew Cab Big Horn (&2TZ)	44	44	43	42	41	39	34
Crew Cab Outdoorsman (&2TT)	43	43	42	42	41	39	34
Crew Cab Sport	43	43	42	41	40	38	34
Crew Cab Laramie	42	42	41	40	39	37	33
Crew Cab Laramie Longhorn	41	41	40	39	38	36	32

Cab and Chassis (See Commercial Information Section)

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Ram 1500 2WD

- Quad Cab SLT (2TG): Add 1 point to 36 month and 39 month term residual
- Quad Cab Lone Star (2TY): Add 1 point to 36 month and 39 month term residual
- Quad Cab Big Horn (2TZ): Add 1 point to 36 month and 39 month term residual
- Quad Cab Outdoorsman (2TT): Add 1 point to 36 month and 39 month term residual

RAM TRUCK	12	24	27	30	36	39	48
RAM 2500 2WD							
Reg Cab ST	35	35	34	33	32	30	27
Reg Cab SLT (&2TG)	34	34	33	33	32	30	27
Reg Cab Outdoorsman (&2TT)	34	34	33	32	31	29	26
Crew Cab ST	40	40	39	38	37	35	30
Crew Cab SLT (&2TG)	37	37	36	35	34	32	28
Crew Cab Lone Star (&2TY)	36	36	35	35	34	32	28
Crew Cab Big Horn (&2TZ)	36	36	35	35	34	32	28
Crew Cab Outdoorsman (&2TT)	37	37	36	35	34	32	29
Crew Cab Laramie	39	39	38	37	36	34	30
Crew Cab Laramie Longhorn	37	37	36	35	34	32	28
Mega Cab SLT (&2TG)	39	39	38	37	36	34	30
Mega Cab Lone Star (&2TY)	38	38	37	36	35	33	29
Mega Cab Big Horn (&2TZ)	38	38	37	36	35	33	29
Mega Cab Outdoorsman (&2TT)	39	39	38	37	36	34	30
Mega Cab Laramie	41	41	40	39	37	35	31
Mega Cab Laramie Longhorn	38	38	37	36	35	33	29
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							
RAM 3500 2WD							
Reg Cab ST	42	42	41	40	39	37	32
Reg Cab SLT (&2TG)	40	40	39	38	37	35	31
Crew Cab ST	43	43	42	41	40	38	34
Crew Cab SLT	40	40	39	38	37	35	31
Crew Cab Lone Star (&2TY)	39	39	38	37	36	34	30
Crew Cab Big Horn (&2TZ)	40	40	39	38	37	35	30
Crew Cab Outdoorsman (&2TT)	41	41	40	39	38	36	32
Crew Cab Laramie	41	41	40	39	38	36	32
Crew Cab Laramie Longhorn	41	41	40	39	38	36	32
Mega Cab SLT (&2TG)	41	41	40	39	38	36	32
Mega Cab Lone Star (&2TY)	41	41	40	39	38	36	32
Mega Cab Big Horn (&2TZ)	41	41	40	39	38	36	32
Mega Cab Outdoorsman (&2TT)	43	43	42	41	40	38	33
Mega Cab Laramie	43	43	42	41	40	38	33
Mega Cab Laramie Longhorn	42	42	41	40	39	37	33
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							
RAM 1500 4WD							
Reg Cab ST (&2TA)	40	40	39	38	37	35	31
Reg Cab Tradesman (&2TB)	41	41	40	39	38	36	32
Reg Cab Adventurer (&2TC)	41	41	40	40	39	37	32
Reg Cab SLT (&2TG)	42	42	41	40	39	37	33
Reg Cab Outdoorsman	41	41	40	39	38	36	32
Reg Cab Sport	42	42	41	40	39	37	33
Quad Cab ST	45	45	44	43	42	40	35
Quad Cab SLT (&2TG) *	45	45	44	43	42	40	35
Quad Cab Lone Star (&2TY) *	46	46	45	44	42	40	35
Quad Cab Big Horn (&2TZ) *	46	46	45	44	42	40	35
Quad Cab Outdoorsman (&2TT) *	45	45	44	43	42	40	35
Quad Cab Sport	44	44	43	42	41	39	34
Quad Cab Laramie	44	44	43	42	41	39	34
Crew Cab ST	48	48	47	46	44	42	37
Crew Cab SLT (&2TG)	46	46	45	44	43	41	36
Crew Cab Lone Star (&2TY)	47	47	46	45	43	41	36
Crew Cab Big Horn (&2TZ)	47	47	46	45	43	41	36
Crew Cab Outdoorsman (&2TT)	46	46	45	44	42	40	35
Crew Cab Sport	45	45	44	43	42	40	35
Crew Cab Laramie	43	43	42	41	40	38	34
Crew Cab Laramie Longhorn	42	42	41	40	39	37	33

Cab and Chassis (See Commercial Information Section)

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Ram 1500 4WD

- Quad Cab SLT (2TG): Add 1 point to 36 month and 39 month term residual
- Quad Cab Lone Star (2TY): Add 1 point to 36 month and 39 month term residual
- Quad Cab Big Horn (2TZ): Add 1 point to 36 month and 39 month term residual
- Quad Cab Outdoorsman (2TT): Add 1 point to 36 month and 39 month term residual

RAM TRUCK**12 24 27 30 36 39 48****RAM 2500 4WD**

Reg Cab ST	40	40	39	38	37	35	31
Reg Cab SLT (&2TG)	38	38	37	36	35	33	29
Reg Cab Outdoorsman (&2TT)	38	38	37	36	35	33	29
Crew Cab ST	43	43	42	42	41	39	34
Crew Cab SLT (&2TG)	41	41	40	39	38	36	31
Crew Cab Lone Star (&2TY)	41	41	40	39	37	35	31
Crew Cab Big Horn (&2TZ)	40	40	39	38	37	35	31
Crew Cab Outdoorsman (&2TT)	41	41	40	39	37	35	31
Crew Cab Laramie	42	42	41	40	39	37	33
Crew Cab Laramie Longhorn	40	40	39	38	37	35	31
Crew Cab Power Wagon	41	41	40	39	38	36	32
Mega Cab SLT (&2TG)	42	42	41	40	39	37	33
Mega Cab Lone Star (&2TY)	41	41	40	40	39	37	32
Mega Cab Big Horn (&2TZ)	41	41	40	40	39	37	32
Mega Cab Outdoorsman (&2TT)	42	42	41	40	39	37	33
Mega Cab Laramie	42	42	41	40	39	37	33
Mega Cab Laramie Longhorn	41	41	40	39	38	36	32
deduct. w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

RAM 3500 4WD

Reg Cab ST	46	46	45	44	43	41	36
Reg Cab SLT	44	44	43	42	41	39	34
Crew Cab ST	49	49	48	47	45	43	38
Crew Cab SLT (&2TG)	44	44	43	42	41	39	34
Crew Cab Lone Star (&2TY)	43	43	42	42	41	39	34
Crew Cab Big Horn (&2TZ)	43	43	42	42	41	39	34
Crew Cab Outdoorsman (&2TT)	45	45	44	43	42	40	35
Crew Cab Laramie	45	45	44	43	42	40	35
Crew Cab Laramie Longhorn	44	44	43	43	42	40	35
Mega Cab SLT (&2TG)	46	46	45	44	43	41	36
Mega Cab Lone Star (&2TY)	46	46	45	44	43	41	36
Mega Cab Big Horn (&2TZ)	46	46	45	44	43	41	36
Mega Cab Outdoorsman (&2TT)	48	48	47	46	44	42	37
Mega Cab Laramie	47	47	46	45	44	42	37
Mega Cab Laramie Longhorn	47	47	46	45	43	41	36
deduct. w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

CHRYSLER**300 SERIES**

	12	24	27	30	36	39	48
4dr Sdn 300 Touring 2.7L	33	33	32	31	29	27	23
4dr Sdn 300 Touring Plus	35	35	33	32	29	27	24
4dr Sdn 300 Touring Signature RWD	32	32	31	30	28	26	23
4dr Sdn 300 Touring 3.5L AWD	32	32	30	29	27	25	22
4dr Sdn 300 Touring Executive	32	32	30	29	27	25	22
4dr Sdn 300 Touring Signature AWD	33	33	32	31	29	27	23
4dr Sdn 300 Limited	32	32	31	30	28	26	23
4dr Sdn 300 Limited AWD	32	32	31	30	28	26	23
4dr Sdn 300S 3.5L	35	35	33	32	29	28	25
4dr Sdn 300S 5.7L	33	33	32	31	29	27	23
4dr Sdn 300C	33	33	31	30	28	26	23
4dr Sdn 300C AWD	34	34	32	31	29	27	24
4dr Sdn 300C Executive	32	32	30	29	27	25	22
4dr Sdn 300C SRT8	38	38	36	35	32	30	27

PT CRUISER

4dr Wgn Classic	26	26	25	24	22	21	18
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SEBRING

4dr Sdn Touring	31	31	29	28	26	24	21
4dr Sdn Limited	31	31	29	28	26	24	21

SEBRING CONVERTIBLE

2dr Conv LX	29	29	27	26	24	22	19
2dr Conv LXi	29	29	27	26	24	22	19
2dr Conv Limited	29	29	28	27	25	23	20

TOWN & COUNTRY

4dr Wgn LX	39	39	37	36	34	32	28
4dr Wgn Touring	41	41	39	38	35	33	29
4dr Wgn Touring Plus	39	39	37	36	34	32	28
4dr Wgn Limited	38	38	36	35	33	31	27

DODGE

	12	24	27	30	36	39	48
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AVENGER

4dr Sdn SXT	29	29	28	27	26	24	21
4dr Sdn Express	32	32	31	30	29	27	24
4dr Sdn R/T	34	34	33	32	30	28	25

CALIBER

4dr HB Express	35	35	33	32	30	28	25
4dr HB Mainstreet	37	37	35	34	32	30	26
4dr HB SE	31	31	30	29	27	26	23
4dr HB Heat	37	37	35	34	32	30	26
4dr HB SXT	33	33	31	30	28	26	23
4dr HB Uptown	37	37	35	34	32	30	26
4dr HB Rush	34	34	32	31	29	27	24
4dr HB R/T	34	34	33	32	30	28	24
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2

CHALLENGER

2dr Cpe SE	43	43	42	41	39	37	32
2dr Cpe R/T	46	46	45	44	42	40	34
2dr Cpe R/T Classic	45	45	44	43	41	39	34
2dr Cpe SRT8	46	46	44	43	41	39	34
deduct w/o AutoTran (ex SRT8)	3	2	2	2	2	2	2

CHARGER

4dr Sdn 2.7L	35	35	34	33	31	29	26
4dr Sdn 3.5L	36	36	35	34	32	30	26
4dr Sdn 3.5L AWD	36	36	35	34	32	30	27
4dr Sdn SXT	37	37	36	35	33	31	27
4dr Sdn SXT AWD	36	36	35	34	32	30	26
4dr Sdn Rallye	35	35	34	33	32	30	26
4dr Sdn Rallye AWD	35	35	34	33	31	29	26
4dr Sdn R/T	39	39	38	37	35	33	28
4dr Sdn R/T AWD	39	39	38	37	35	33	29
4dr Sdn Road/Track	34	34	33	32	31	29	25
4dr Sdn SRT8	41	41	40	39	37	35	31

VIPER

2dr Conv SRT10	42	42	41	40	39	37	32
2dr Cpe SRT10	43	43	42	41	40	38	32
2dr Cpe SRT10 ACR	41	41	40	39	38	36	30

DODGE TRUCK

	12	24	27	30	36	39	48
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DAKOTA 2WD

Ext Cab ST	29	29	28	28	27	25	22
Ext Cab Bighorn/Lonestar	30	30	29	29	28	26	23
Crew Cab ST	31	31	30	30	29	27	24
Crew Cab Bighorn/Lonestar	32	32	31	30	29	27	24
Crew Cab Laramie	34	34	33	33	32	30	27

DAKOTA 4WD

Ext Cab ST	30	30	29	29	28	26	23
Ext Cab Bighorn/Lonestar	31	31	30	29	28	26	23
Crew Cab ST	33	33	32	32	31	29	26
Crew Cab Bighorn/Lonestar	33	33	32	32	31	29	26
Crew Cab TRX	37	37	36	35	34	32	29
Crew Cab Laramie	37	37	36	35	34	32	28

GRAND CARAVAN

4dr Wgn SE	34	34	32	31	29	27	24
4dr Wgn SXT	36	36	34	33	31	29	25
4dr Wgn Hero	35	35	33	32	30	28	24
4dr Wgn Crew	37	37	35	34	31	29	25

GRAND CARAVAN C/V

3dr Van	29	29	28	27	26	24	21
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DODGE TRUCK

	12	24	27	30	36	39	48
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JOURNEY 2WD

4dr Wgn SE	31	31	29	28	26	24	21
4dr Wgn SXT	33	33	31	30	28	26	23
4dr Wgn Crew	32	32	30	29	27	25	22
4dr Wgn R/T	34	34	32	31	29	27	23

JOURNEY AWD

4dr Wgn SXT	34	34	32	31	29	27	23
4dr Wgn Crew	34	34	32	31	29	27	23
4dr Wgn R/T	35	35	33	32	30	28	24

NITRO 2WD

4dr Wgn Heat	32	32	31	30	29	27	24
4dr Wgn SE	33	33	32	31	30	28	25
4dr Wgn SXT	34	34	33	32	31	29	26
4dr Wgn Detonator	33	33	32	31	30	28	25
4dr Wgn Shock	36	36	35	34	33	31	27

NITRO 4WD

4dr Wgn Heat	32	32	31	31	30	28	24
4dr Wgn SE	33	33	32	31	30	28	25
4dr Wgn SXT	35	35	34	33	32	30	26
4dr Wgn Detonator	33	33	32	32	31	29	25
4dr Wgn Shock	36	36	35	34	33	31	27

RAM 1500 2WD

Reg Cab ST	32	32	31	31	30	28	25
Reg Cab TRX	36	36	35	34	33	31	27
Reg Cab SLT	36	36	35	34	33	31	27
Reg Cab Sport	34	34	33	33	32	30	26
Quad Cab ST	37	37	36	35	34	32	28
Quad Cab TRX	38	38	37	36	34	32	28
Quad Cab SLT	37	37	36	35	34	32	28
Quad Cab Sport	37	37	36	35	34	32	28
Quad Cab Laramie	34	34	33	32	31	29	26
Crew Cab ST	41	41	40	39	38	36	32
Crew Cab TRX	39	39	38	37	36	34	30
Crew Cab SLT	38	38	37	36	35	33	29
Crew Cab Sport	38	38	37	36	35	33	29
Crew Cab Laramie	35	35	34	33	32	30	27

Cab and Chassis (See Commercial Information Section)

RAM 2500 2WD

Reg Cab ST	28	28	27	26	25	24	21
Reg Cab SLT	28	28	27	26	25	24	21
Crew Cab ST	32	32	31	30	29	27	24
Crew Cab TRX	31	31	30	29	28	26	23
Crew Cab SLT	30	30	29	28	27	25	22
Crew Cab Laramie	31	31	30	29	28	26	23
Mega Cab SLT	31	31	30	30	29	27	24
Mega Cab Laramie	32	32	31	30	29	27	24
deduct w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (See Commercial Information Section)

RAM 3500 2WD

Reg Cab ST	34	34	33	33	32	30	26
Reg Cab SLT	32	32	31	31	30	28	25
Crew Cab ST	40	40	39	38	36	34	30
Crew Cab SLT	35	35	34	34	33	31	27
Crew Cab Laramie	36	36	35	34	33	31	27
Mega Cab SLT	37	37	36	35	34	32	28
Mega Cab Laramie	36	36	35	34	33	31	27
deduct w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (See Commercial Information Section)

RAM 1500 4WD

Reg Cab ST	35	35	34	33	32	30	26
Reg Cab TRX	38	38	37	36	34	32	28
Reg Cab SLT	36	36	35	34	33	31	27
Reg Cab Sport	37	37	36	35	34	32	28
Quad Cab ST	40	40	39	38	36	34	30
Quad Cab TRX	40	40	39	38	36	34	30
Quad Cab SLT	39	39	38	37	36	34	29
Quad Cab Sport	39	39	38	37	36	34	29
Quad Cab Laramie	36	36	35	34	33	31	27
Crew Cab ST	41	41	40	39	38	36	31
Crew Cab TRX	41	41	40	39	37	35	31
Crew Cab SLT	38	38	37	36	35	33	28
Crew Cab Sport	40	40	39	38	36	34	30
Crew Cab Laramie	36	36	35	34	33	31	27

Cab and Chassis (See Commercial Information Section)

RAM 2500 4WD

Reg Cab ST	32	32	31	31	30	28	24
Reg Cab SLT	32	32	31	30	29	27	24
Crew Cab ST	37	37	36	35	34	32	28
Crew Cab TRX	35	35	34	33	32	30	27
Crew Cab SLT	35	35	34	33	32	30	27
Crew Cab Laramie	34	34	33	33	32	30	26
Mega Cab SLT	35	35	34	34	33	31	27
Mega Cab Laramie	35	35	34	34	33	31	27
deduct w/o AutoTran (ex Mega SLT)	3	2	2	2	2	2	2

Cab and Chassis (See Commercial Information Section)

RAM 3500 4WD

Reg Cab ST	38	38	37	36	35	33	29
Reg Cab SLT	35	35	34	34	33	31	27
Crew Cab ST	43	43	42	41	40	38	33
Crew Cab SLT	40	40	39	38	37	35	30
Crew Cab Laramie	39	39	38	37	36	34	30
Mega Cab SLT	41	41	40	39	38	36	32

2010 New Chrysler Models

JEEP	12	24	27	30	36	39	48
COMMANDER 2WD							
4dr Wgn Sport	30	30	29	28	26	25	22
4dr Wgn Limited	30	30	29	28	26	25	22
COMMANDER 4WD							
4dr Wgn Sport	32	32	31	30	29	27	24
4dr Wgn Limited	30	30	29	28	27	25	22
COMPASS 2WD							
4dr Wgn SportX	38	38	36	35	33	32	29
4dr Wgn Latitude	32	32	31	30	29	27	24
4dr Wgn Sport	32	32	31	30	28	27	24
4dr Wgn Limited	33	33	32	31	29	28	26
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
COMPASS 4WD							
4dr Wgn SportX	40	40	38	37	35	33	29
4dr Wgn Latitude	35	35	34	33	31	30	27
4dr Wgn Sport	33	33	32	31	29	28	25
4dr Wgn Limited	35	35	34	33	31	30	27
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
GRAND CHEROKEE 2WD							
4dr Wgn Laredo	32	32	31	30	28	26	22
4dr Wgn Limited	36	36	34	33	31	29	25
GRAND CHEROKEE 4WD							
4dr Wgn Laredo	32	32	31	30	28	26	23
4dr Wgn Limited	35	35	34	33	31	29	25
4dr Wgn SRT-8	44	44	42	41	38	36	31
LIBERTY 2WD							
4dr Wgn Sport	35	35	33	32	30	28	25
4dr Wgn Limited	35	35	33	32	30	28	25
LIBERTY 4WD							
4dr Wgn Sport	35	35	33	32	30	28	25
4dr Wgn Renegade	33	33	31	30	28	27	24
4dr Wgn Limited	35	35	33	32	30	28	25
PATRIOT 2WD							
4dr Wgn SportX	35	35	34	33	32	30	27
4dr Wgn Latitude	33	33	32	32	31	29	26
4dr Wgn Sport	33	33	32	32	31	29	26
4dr Wgn Limited	37	37	36	35	34	32	29
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
PATRIOT 4WD							
4dr Wgn SportX	37	37	36	35	34	32	29
4dr Wgn Latitude	35	35	34	34	33	31	28
4dr Wgn Sport	35	35	34	34	33	31	28
4dr Wgn Limited	36	36	35	35	34	32	29
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
WRANGLER 2WD							
4dr Conv Unlimited Sport	47	47	45	44	42	40	36
4dr Conv Unlimited Sahara	45	45	43	42	40	38	35
WRANGLER 4WD							
2dr Conv Islander	47	47	46	45	43	41	37
2dr Conv Sport	48	48	47	46	44	42	38
2dr Conv Mountain	46	46	45	44	42	40	36
2dr Conv Sahara	49	49	48	47	45	43	39
2dr Conv Rubicon	47	47	46	45	43	41	37
4dr Conv Unlimited Sport	47	47	45	44	42	40	37
4dr Conv Unlimited Islander	45	45	44	43	41	39	35
4dr Conv Unlimited Mountain	44	44	43	42	40	38	35
4dr Conv Unlimited Sahara	48	48	46	45	43	41	38
4dr Conv Unlimited Rubicon	46	46	45	44	42	40	37
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran (ex 2dr Islander & Mtn)	3	2	2	2	2	2	2

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Jul 6, 2011 to Jul 11, 2011 (v2)

New Suzuki Models

2011 NEW SUZUKI MODELS

SUZUKI 34

2010 NEW SUZUKI MODELS

SUZUKI 35



SUZUKI		12	24	27	30	36	39	48
EQUATOR 2WD								
611A2B	Ext Cab I4 MT	39	39	37	36	33	32	29
611A2C	Ext Cab I4 Comfort MT	41	41	39	38	35	34	31
611A8F	Ext Cab I4 Premium AT	45	45	43	42	39	37	33
613A8S	Crew Cab V6 Sport	47	47	45	44	41	39	34
EQUATOR 4WD								
612AFS	Ext Cab V6 Sport	47	47	45	44	41	39	34
614AFS	Crew Cab V6 Sport	49	49	47	45	41	39	35
614AFM	Crew Cab V6 RMZ-4	49	49	47	45	41	39	35
GRAND VITARA 2WD								
LN1NB3S	4dr Wgn MT	37	37	35	34	31	29	25
LN1NB3T	4dr Wgn AT Premium	38	38	36	35	32	30	26
LN1NB4X	4dr Wgn Limited	46	46	44	42	38	36	31
GRAND VITARA 4WD								
LL1NB5S	4dr Wgn AT Premium	42	42	40	38	34	32	28
LL1NB5T	4dr Wgn AT Premium w/Alloys	43	43	41	39	35	33	29
L21MB5X	4dr Wgn Limited	49	49	46	44	40	38	32
KIZASHI								
6B233B	4dr Sdn S MT	46	46	44	42	39	37	32
6B239C	4dr Sdn SE CVT	48	48	46	44	40	38	33
6B233S	4dr Sdn GTS Sport MT	47	47	45	43	39	37	33
6B239S	4dr Sdn GTS Sport CVT	48	48	46	44	40	38	33
6B2336	4dr Sdn SLS Sport MT	47	47	45	43	39	37	32
6B2396	4dr Sdn SLS Sport CVT	47	47	45	43	40	38	33
6B23VB	4dr Sdn S AWD	50	50	47	45	41	39	34
6B23VC	4dr Sdn SE AWD	50	50	47	45	41	39	35
6B23V5	4dr Sdn GTS Sport AWD	50	50	47	45	41	39	35
6B23V6	4dr Sdn SLS Sport AWD	50	50	47	45	41	39	34
SX4								
H3NB14	5dr HB Sportback MT	50	50	47	44	38	36	30
H3NB64	5dr HB Sportback CVT	50	50	47	44	39	36	30
H3NB13	5dr HB Sportback Technology MT	52	52	49	46	40	38	32
H3NB63	5dr HB Sportback Technology CVT	53	53	50	47	41	38	32
H3NB21	5dr HB MT AWD	50	50	47	44	38	35	29
H3NB71	5dr HB Premium CVT AWD	50	50	47	44	39	36	30
H3NB22	5dr HB Technology MT AWD	52	52	49	46	40	38	32
H3NB71	5dr HB Technology CVT AWD	54	54	50	47	41	38	32
S3LB1H	4dr Sdn MT	48	48	45	42	37	35	29
S3LB1J	4dr Sdn LE MT	50	50	47	44	38	36	30
S3LB6F	4dr Sdn LE Anniversary Ed CVT	49	49	46	43	37	35	29
S3LB1N	4dr Sdn Sport S MT	52	52	49	46	41	38	32
S3LB6N	4dr Sdn Sport SE CVT	54	54	50	47	41	38	32
S3LB67	4dr Sdn Sport GTS CVT	52	52	49	46	41	38	32

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SUZUKI		12	24	27	30	36	39	48
EQUATOR 2WD								
611A2B	Ext Cab I4 MT	32	32	30	29	27	26	23
611A2C	Ext Cab I4 Comfort MT	33	33	32	31	29	28	25
611A8F	Ext Cab I4 Premium AT	39	39	37	36	33	31	28
613A8S	Ext Cab V6 Sport	39	39	37	36	33	31	28
613A8S	Crew Cab V6 Sport	41	41	39	37	34	33	30
EQUATOR 4WD								
611AFS	Ext Cab V6 Sport	41	41	39	38	35	33	30
614AFS	Crew Cab V6 Sport	42	42	40	39	36	34	31
613AFM	Crew Cab V6 RMZ-4	41	41	39	38	35	34	31
613AFN	Crew Cab V6 RMZ-4 Sport	41	41	39	38	36	34	31
GRAND VITARA 2WD								
L1NB36	4dr Wgn MT	30	30	28	27	25	23	20
L1NB46	4dr Wgn AT Premium	32	32	30	29	26	24	21
L1NB4V	4dr Wgn XSport	34	34	32	31	29	27	23
L1NB4X	4dr Wgn Limited	35	35	33	32	29	27	24
GRAND VITARA 4WD								
L1NB5T	4dr Wgn AT Premium	35	35	33	32	29	27	23
L1NB56	4dr Wgn Special Edition	34	34	32	31	29	27	23
L2MCEV	4dr Wgn V6 XSport	39	39	37	35	32	30	26
L2MB5C	4dr Wgn Limited	38	38	36	34	30	28	25
L2MCEX	4dr Wgn V6 Limited	40	40	38	36	32	30	26
KIZASHI								
6B233B	4dr Sdn S MT	37	37	35	34	32	31	28
6B239B	4dr Sdn S CVT	39	39	37	36	34	32	29
6B239C	4dr Sdn SE CVT	40	40	38	37	34	32	29
6B2333	4dr Sdn GTS MT	40	40	38	37	34	32	29
6B2393	4dr Sdn GTS CVT	40	40	38	37	35	33	29
6B2334	4dr Sdn SLS MT	39	39	37	36	34	32	29
6B2394	4dr Sdn SLS CVT	40	40	38	37	34	32	29
6B23VB	4dr Sdn S AWD	41	41	39	38	35	33	29
6B23VC	4dr Sdn SE AWD	41	41	39	38	36	34	30
6B23V3	4dr Sdn GTS AWD	41	41	39	38	36	34	30
6B23V4	4dr Sdn SLS AWD	41	41	39	38	35	33	29
SX4								
H3NB11	5dr HB MT	39	39	36	34	30	28	23
H3NB61	5dr HB CVT	40	40	37	35	30	28	24
H3NB61	5dr HB Technology CVT	41	41	38	36	32	30	25
H3NB21	5dr HB MT AWD	41	41	38	36	31	29	25
H3NB71	5dr HB CVT AWD	41	41	38	36	32	30	25
H3NB71	5dr HB Technology CVT AWD	43	43	40	38	33	31	26
H3NB72	5dr HB Touring CVT AWD	41	41	38	36	32	30	25
H3NB14	5dr HB Sportback MT	44	44	41	39	34	32	27
H3NB64	5dr HB Sportback CVT	44	44	41	39	34	32	27
S3LB1H	4dr Sdn MT	41	41	38	36	31	29	25
S3LB1J	4dr Sdn LE MT	41	41	38	36	32	30	25
S3LB6J	4dr Sdn LE Popular Pkg AT	40	40	37	35	30	28	24
S3LB1N	4dr Sdn Sport S MT	45	45	42	40	35	33	28
S3LB6N	4dr Sdn Sport S CVT	44	44	41	39	34	32	27
S3LB6N	4dr Sdn Sport SE CVT	44	44	41	39	35	33	27
S3LB62	4dr Sdn Sport GTS CVT	42	42	39	37	33	31	26

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SUZUKI

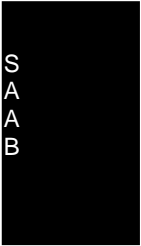
New Saab Models

2011 NEW SAAB MODELS

SAAB 37

2010 NEW SAAB MODELS

SAAB 38



SAAB	12	24	27	30	36	39	48
9-3 CONVERTIBLE							
2dr Conv MT	41	41	39	37	33	31	26
2dr Conv AT	41	41	39	37	33	31	27
2dr Conv Aero MT	39	39	37	35	31	29	24
2dr Conv Aero AT	41	41	38	36	32	30	26
9-3 SERIES							
4dr Sdn MT	41	41	38	36	32	30	26
4dr Sdn AT	42	42	39	37	33	31	27
4dr Sdn XWD MT	44	44	41	39	35	33	28
4dr Sdn XWD AT	47	47	44	42	37	35	30
4dr Sdn Aero MT	38	38	36	34	30	28	23
4dr Sdn Aero AT	40	40	38	36	32	30	25
4dr Sdn Aero XWD MT	41	41	38	36	32	30	25
4dr Sdn Aero XWD AT	43	43	40	38	34	32	27
4dr Wgn MT	45	45	42	40	36	34	29
4dr Wgn AT	46	46	43	41	36	34	29
4dr Wgn Aero MT	41	41	38	36	32	30	26
4dr Wgn Aero AT	43	43	40	38	34	32	28
4dr Wgn 9-3X MT	44	44	41	39	35	33	28
4dr Wgn 9-3X AT	46	46	43	41	37	35	29
9-4X							
4dr Wgn 3.0i	50	50	47	44	39	37	31
4dr Wgn 3.0i XWD	50	50	47	44	39	37	31
4dr Wgn 3.0i Premium	49	49	46	43	38	36	30
4dr Wgn 3.0i Premium XWD	49	49	46	43	38	36	30
4dr Wgn Aero XWD	47	47	44	41	36	34	29
9-5 SERIES							
4dr Sdn Turbo4 MT	47	47	44	42	38	36	31
4dr Sdn Turbo4 AT	48	48	45	43	39	37	32
4dr Sdn Turbo4 Premium MT	42	42	40	38	34	32	28
4dr Sdn Turbo4 Premium AT	45	45	42	40	36	34	30
4dr Sdn Turbo6 XWD	47	47	44	42	38	36	31
4dr Sdn Aero XWD	46	46	43	41	37	35	30

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SAAB	12	24	27	30	36	39	48
9-3 CONVERTIBLE							
2dr Conv	35	35	33	31	28	26	22
2dr Conv Aero	33	33	31	29	26	24	21
deduct w/o AutoTran	3	2	2	2	2	2	2
9-3 SERIES							
4dr Sdn	35	35	33	31	27	25	22
4dr Sdn XWD	38	38	36	34	30	28	23
4dr Sdn Aero	33	33	31	29	26	24	20
4dr Sdn Aero XWD	35	35	33	31	28	26	22
4dr Wgn	38	38	36	34	30	28	23
4dr Wgn Aero	36	36	34	32	28	26	22
4dr Wgn 9-3X	40	40	37	35	31	29	24
deduct w/o AutoTran	3	2	2	2	2	2	2
9-5 SERIES							
4dr Sdn Aero	36	36	34	32	29	27	23

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New Maserati Models

2011 NEW MASERATI MODELS

MASERATI	40
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2010 NEW MASERATI MODELS

MASERATI	41
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2011 New Maserati Models

MASERATI	36	39	42	48	54	60
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GRANTURISMO

45AF1 2dr Cpe 4.2
45AUS1 2dr Cpe S 4.7

GRANTURISMO CONVERTIBLE

45AGTC 2dr Conv

QUATTROPORTE

39AAUB 4dr Sdn 4.2
39ASUB 4dr Sdn S 4.7
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

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2010 New Maserati Models

MASERATI	36	39	42	48	54	60
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GRANTURISMO

45AF1 2dr Cpe 4.2
45AUS1 2dr Cpe S 4.7

GRANTURISMO CONVERTIBLE

45AGTC 2dr Conv

QUATTROPORTE

39AAUB 4dr Sdn 4.2
39ASUB 4dr Sdn S 4.7
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

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Jul 6, 2011 to Jul 2011 (v2)

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